



MONTGOMERY COUNTY DEPARTMENT OF PARKS
THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION

MCPB Agenda Item ____
April 30, 2015

MEMORANDUM

TO: Montgomery County Planning Board and Parks Commission

VIA: Mike Riley, Director of Parks

John Nissel, Deputy Director of Operations

FROM: Christy Turnbull, Chief, Enterprise Division

RE: Montgomery Parks Fiscal Year 2016/2017 Fee Schedule

ACTION REQUESTED:

Approve fees as proposed for M-NCPPC Montgomery Parks Facilities and Programs

BACKGROUND:

In accordance with the Department's Policy on User Fees, the Horticulture, Forestry, and Environmental Education (HFEE) Division which is responsible for the nature centers and community garden plots, and the Enterprise Division, which manages ice rinks, tennis centers, event centers, and seasonal park amenity facilities, presents user fee recommendations to the Planning Board on an annual or as needed basis. Prior to developing the proposed user fee schedules for facilities or programs, staff conducts surveys of other local jurisdictions' user fees for similar facilities. This information, together with input from department staff, attendance information and use patterns for each facility is used to draft the recommended schedule of fees. Department staff presents these fee recommendations to the County Wide Recreation Advisory Board and other stakeholder groups, as appropriate, for review and discussion prior to this presentation.

Regular and timely fee adjustments are necessary to keep our fees competitive with comparable public and private self-supporting facilities or programs and/or to respond to market influences that affect pricing, user demand, etc.

The Enterprise Division's facilities are mandated by the County Council to be completely self-supporting, including facility operating costs, capital improvements and debt service for new facilities. The Parks Department's mission is to provide affordable and safe recreational programs and amenities for all. While our proposed fees reflect that mission, the County Council mandate has a significant impact on our ability to keep our fees affordable for all county residents. The department provides a 50% fee reduction for general admission fees, group lessons and programs for low income residents. In addition, the Enterprise Division uses advertised "Specials" or discounts to increase participation, thus increasing revenues. Staff continually monitors and assesses facility usage in an effort to increase participation.

Consistent with the Department's user fee policy, user fees for self-supporting Enterprise facilities, services, and programs are established at a level which (1) is competitive with comparable public and private facilities and services in the area; (2) can reasonably be expected to generate sufficient revenue to sustain administrative, operating and maintenance costs; (3) may generate surplus operating income to fund capital improvements at existing and developing facilities; and (4) reflects user demand and patterns of use. In addition, staff has completed cost recovery analysis and is cognizant of the recovery targets.

For FY 16, the Enterprise Division's budget reflects increases in costs in 2 different areas:

The first area that will generate increased costs is the implementation of the consolidated data base to meet the County Council's mandate to provide a more streamlined and user friendly registration system through a single database among Montgomery Parks, Department of Recreation, and CUPF. The majority of the implementation costs will be in the FY16 budget; however, there will also be ongoing staffing costs to oversee the new system. These additional staff will be housed in the County Government and 40% of their salaries will be paid by Enterprise and the Department of Parks. These positions include an Accountant, Project Manager (partial in FY16), System Administrator, and Web Designer (contractor for FY16). The increase in costs that will be incurred with this new system, ActiveNet, will be; approximately \$160,000 the first year for staff, as well as \$168,000 towards the total amount of transaction fees which could be \$363,000 (percentage charged on cash, check, and credit card transactions). Today's costs include only a Class maintenance contract (\$55,000) and incurred credit card fees (\$140,000).

Secondly, an increase in the minimum wage will result in salary costs for intermittent employees at an increase of up to 39% by 2016. The Maryland General Assembly House of Delegates passed legislation to raise the minimum wage and the Federal government is also considering the issue. Montgomery County voted to raise the minimum wage beginning in October 2014 and increasing each year through October 2017. The Enterprise Division relies on seasonal/intermittent employees to operate both seasonal as well as year-round facilities. They are the people who staff the front counters, camp staff, rink guards, and serve as the manager on duty when a career employee is not present. Presently, the Enterprise seasonal staff budget is an expenditure of over \$1 million. The minimum wage increase to \$9.55, effective Oct-2015 would increase salary costs by approximately \$70,000 in FY16, and in FY17 increasing costs by \$108,500 with the minimum wage of \$10.75.

	FY16	FY17
ActiveNet staff	\$160,000	\$80,000 less than FY16 (System Admin & Accountant)
ActiveNet additional cost with transaction fees	\$168,000	-----
Seasonal salaries	\$70,000	\$38,500 above FY16
Total	\$380,000	\$38,500

The FY16 increases include the boats, Brookside Gardens' rentals and special events, community gardens, ice rinks, Little Bennett Campground, nature centers, Rockwood Manor Event Center, South Germantown Splashpark, and the Wheaton Sports Pavilion. This additional revenue will be used to cover the FY16 costs. In addition, there will be continued monitoring and reviewing of revenues and expenditures to maintain a net profit in the Enterprise Division.

Because of the known increased costs to the division, as well as the conclusions drawn from our review of current fees, the request to increase fees is as follows:

Enterprise Division Facilities

Cabin John Ice Rink
10610 Westlake Dr.
Rockville, MD. 20852

Wheaton Ice Arena
11717 Orebaugh Avenue
Wheaton, MD 20902

- Operating hours – Open all year round; seven days a week; hours vary depending on location
- Usage: Hockey, Figure skating, Dance, Speed Skating, General Skating, Synchronized Skating, Learn to Skate programs
- Clients Served: Maryland, Washington DC and Northern Virginia
- 4,782 customers registered for 1,518 classes at Cabin John Ice; course revenue \$ 629,645
- 2,162 customers registered for 607 classes at Wheaton Ice Arena; course revenue \$ 238,525

Admission Fees, Leased Ice, Room Rentals

Description	Current Fee	Previously Approved Effective Date	Proposed Fee
Leased Ice, hour	\$340.00	Sept '14	\$355.00/HR***
Adult/Weekend/Group/Holiday/Cheapskate	\$6.50	July '11	\$7.00
Party Rental, 1 ½ hour, first 100 customers	\$487.50	Sept '09	\$510.00
Per person over 100, up to 450	\$4.50	Sept '09	\$5.50
Dance*	\$12.00	Sept '08	\$13.00
Stick & Puck*	\$12.00	Nov '08	\$13.00
Pick Up Hockey*	\$12.00		\$13.00
Studio Rink**, hour	\$185.00/HR	Sept '09	\$200.00/HR
Party Rooms, hour	\$50.00/HR	Sept '08	\$75.00/HR
Dance Studio, hour	\$25/HR	Feb '09	\$35/HR
Frequent Freestyle Card, 10 Admissions	\$115.00	Jan '11	\$125.00
Frequent Freestyle Card, 20 Admissions	\$220.00	Jan '11	\$240.00
Frequent Freestyle Card, 40 Admissions	\$430.00	Jan '11	\$470.00
Frequent Freestyle Card, 60 Admissions	\$585.00	Jun '13	\$645.00

*Special session, attendance limited **Cabin John Ice Rink Only

Additional Revenue: FY16 - \$87,065 for Cabin John Ice Rink; \$17,718 for Wheaton Ice Arena
 FY17 - \$41,595 for Cabin John Ice Rink; \$18,000 for Wheaton Ice Arena

Effective Date: September 1, 2015 (FY16)
 ***Increase for leased ice, hourly fee effective September 1, 2016 (FY17)

Justification for Increase: Comparative research with surrounding areas reflect that our requested increases would be competitive with other facilities. Some prices have not increased since 2008.

Lake Needwood Boats
15700 Needwood Lake Cir
Rockville, MD 20855

Black Hill Boats
20902 lake Ridge Drive
Boys, MD 20841

- Open seasonally from May to September
- Boating and outdoor recreation
- Clients Served: Patrons in Montgomery County and surrounding jurisdictions

Rental Fees

Description	Current Fee*	Previously Approved Effective Date	Proposed Fee*
Row Boat, Hour	\$8.00	Jan '09	\$10.00
Row Boat, Day	\$27.50	Jan '09	\$35.00
Kayak, Hour	\$8.00	Jan '09	\$10.00
Kayak, Day	\$27.50	Jan '09	\$35.00
Canoe, Hour	\$8.00	Jan '09	\$10.00
Canoe, Day	\$27.50	Jan '09	\$35.00
Pedal Boat, ½ Hour**	\$6.00	Jan '07	\$8.00
Paddleboards (Black Hill)	N/A	N/A	\$10.00

*Including tax **Needwood lake only

Additional Revenue: \$42,000
 Effective Date: May 2, 2015 (FY15-16)
 Justification for Increase: To ensure a profitable season amid increasing staff wages, while remaining competitive in our field. Prices have not increased since 2009.

South Germantown Splash Playground and Miniature Golf
South Germantown Regional Park
18056 Central Park Circle
Boys, MD 20841

- Operating hours – Seasonal/ Memorial Day-Labor Day
- Usage - Perfect venue for your child’s next birthday or family celebration
- Clients Served - Patrons in Montgomery County and area jurisdictions, along with Maryland Summer Camps/Day Camps

Rental Fees

Description	Current Fee	Previously Approved Effective Date	Proposed Fee
Big Splash Party	\$200.00	May '13	\$225.00
Big Splash Party with Golf	\$225.00	May '13	\$250.00

*Fee is for 2 hours, for up to 20 participants

Additional Revenue: \$2,250.00
 Effective Date: May 1, 2015 (FY15-16)
 Justification for Increase: Increased demand for exclusive after hours parties.

Little Bennett Campground
23701 Frederick Road
Clarksburg, MD 20871

- Open daily for tent and RV camping April 1 through October 31 (weekends only in March and November)
- Usage:
 - Facility includes 91 wooded campsites in a 3,700 acre park
 - Located in northern part of the County
 - Activities held at Hawks Reach facility during the season, but may be available for rental when not in use
 - Various interpretive programs hosted on a regular basis
- Clientele served: all ages from a wide variety of geographic locations, including overseas

Rental Fees

Description	Current Fee	Previously Approved Effective Date	Proposed Fee
LB Camper Ready Camping	\$25 per night (resident) \$30 per night (non-resident)	Jul '10	\$30 per night (resident) \$35 per night (non-resident)

Additional Revenue: \$1625.00 annually (*based on an estimated 50 bookings a year at an average price of \$32.50 per night*)

Effective Date: May 1, 2015 (FY15-16)

Justification for Increase: The current Camper Ready program at Little Bennett is somewhat costly to implement in terms of equipment acquisition and maintenance. Purchasing and maintaining tents annually, replacing lanterns, stoves, and chairs, as well as dedicating staff time to set up and clean equipment, are all necessary tasks that must be done to keep the program operating. Each year, the cost of materials and supplies steadily increases, thereby consuming a larger portion of our annual budget. We feel that this alone would justify a small increase in price for the service we provide. Additionally, with the increase in staff and programming that is planned for the 2015 season, Little Bennett Campground will need to find ways to generate more revenue in order to cover some of these costs. With the Camper Ready program already being a very popular option with campers, we feel that a small increase in price can help us recuperate some of these funds.

Little Bennett Horse Trailer Camping Area
25900 Prescott Rd.
Clarksburg, MD 20871
 (Behind golf course maintenance yard)

Rental Fees

Description	Current Fee	Effective Date	Proposed "New" Fee
LB Horse Trailer Camping Area	\$25 per night (resident) \$30 per night (non-resident)	Mar '15 (pilot program)	\$25 per night (resident) \$30 per night (non-resident)

Additional Revenue: \$1375.00 annually (*based on an estimated 50 bookings in its initial year at an average price of \$27.50 per night*)
 Effective Date: May 1, 2015 (FY15-16)
 Justification for Increase: N/A (current fee is pilot program)

Little Bennett Horse Trailer Camping Area

- Operating Hours: Available 7 days a week, April-October. Weekends only in March and November, weather dependent.
- Description: Primitive camping area designed to be used by visitors utilizing the equestrian trails within Little Bennett Regional Park. The location offers 2 campsites, designed to accommodate one truck and horse trailer, a portable horse stable (provided by the visitor), and one camping unit (tent or small camper). Each site is approximately 60'x40' and contains one campfire ring/grill and one picnic table. Allows space for up to 6 people per site. Water is available at the entrance to the site, next to the Little Bennett Golf Course Maintenance Yard. One port-a-pot is located on site. Users are allowed to utilize the bathrooms and showers at the main Little Bennett Campground located at 23705 Frederick Rd at no charge. Trails are accessed directly on site.
- Usage: Amenity designed for use by numerous equestrian users that frequent Little Bennett's extensive trail system. The area will also benefit equestrian users traveling between destinations, providing a location to camp, and to stable horses overnight. This amenity is unique in that there are not many facilities like this in the region currently.
- Clients Served: Equestrian users in Montgomery County, as well as non-residents
- Proposed Fees: \$25 per night, maximum of 6 people per site.



Wheaton Sports Pavilion
11751 Orebaugh Ave.
Wheaton, MD 20902

- Operating hours: Open Year-Round; available for booking 7am to 12am daily
- Usage: Perfect location for all ages to play soccer, lacrosse and other field sports. Multi-purpose room is a great area to host birthday party and/or team meeting.
- Clients Served: Patrons in Montgomery County, MD and area jurisdictions

Rental Fees

Description	Current Fee	Effective Date	Proposed Fee
Full Field Rental – Resident	125.00 per hour	July 1, 2016	150.00 per hour
Full Field Rental: Non-Resident	150.00 per hour	July 1, 2016	175.00 per hour

Additional Revenue: \$17,075 for full field rentals (if proposed fee applied during Nov-March full field rentals; based on previous booking hours during this period)

Effective Date: July 1, 2016 (FY17)

Justification for Increase: Larger field than most facilities. Covered turf facility, with lights. Reduced rate during off-peak hours and Spring/Summer could still be applicable. The proposed fee would be beneficial during peak season (Nov-March). Price increase also can assist with covering cost of propane used to provide heat to spectators and players during winter months.

Party Rental Fees - NEW

Description	Current Fee	Effective Date	Proposed Fee
Birthday Party Rental Package-Full Field (one hour on field and one hour in party room)	n/a	January 1, 2016	225.00
Birthday Party Rental Package-Half Field (one hour on field and one hour in party room)	n/a	January 1, 2016	175.00

Additional Revenue: \$2,000

Effective Date: January 1, 2016 (FY16)

Justification for Increase: Party rate based on 1 hour field plus 1 hour party room rental, plus party leader. Package rate would fall within fair comparison to other facilities within the market.

Admission Fee - NEW

Description	Current Fee	Effective Date	Proposed Fee
Pick-Up Soccer: 60-90 minutes of play	n/a	July 1, 2016	10.00

Additional Revenue: \$3,200 (4 pick-up offerings a month, average of 10 players a session)

Effective Date: July 1, 2016 (FY17)

Justification for Increase: Added play option to the facility that is offered at similar facilities within the geographical area.

Rockwood Manor
11001 MacArthur Boulevard
Potomac, MD 20854

- Operating hours – 9am – 5pm, Mon. – Fri. and during scheduled events
- Usage – social events, business meetings, overnight reservations
- Clients Served – Patrons in Montgomery County and area jurisdictions

Description	Current Fee	Effective Date	Proposed Fee
Linen Package Fee	10.00	July 2015	15.00
Business Meeting 5p – 10p Monday – Thursday Hoover or Great Falls Room Up to 50 people	n/a	July 2015	\$125/hour Minimum of 3 hrs.
Business Meeting 5p – 10p Monday – Thursday Hoover/Rapidan or Brooke Hall/Great Falls Up to 80 people	n/a	July 2015	\$150/hour Minimum of 3 hrs.
6 hour Social Event Package Available: Mon.- Fri. 5pm – 11pm Sunday – 6 consecutive hours, 9am – 11pm One floor of the Manor House – can only book 45 days out from event date (Hoover Room, Caughy/Salomon, and Rapidan or Brooke Hall and Great Falls)	n/a	July 2015	\$1,500/\$1,800

Linen Package Fee

Additional Revenue: \$1,000
Effective Date: July 1, 2015 (FY16)
Justification for Increase: Linen packages (sheets, 1 hand towel, 1 wash cloth, one bath towel, pillowcase, light blanket) for use in the cabins are rented by Rockwood Manor from Virginia Linens. The current rental fee that the customer pays covers the cost incurred to provide the service with \$1 profit.

Business Meetings, 5p – 10p Hoover or Great Falls Room

Additional Revenue: \$5,000
Effective Date: July 1, 2015 (FY16)
Justification for new fee: Currently there is no fee in place for business meetings held after 5pm. Civic groups, community groups and some associations meet after 5pm. The new fee would draw new business during weekday evenings for groups up to 50 people, target and develop a new market and bring additional revenue.

Rockwood Manor (cont'd)

Business Meetings, 5p – 10p Hoover/Rapidan or Brooke Hall/Great Falls

Additional Revenue: \$5,000

Effective Date: July 1, 2015 (FY16)

Justification for new fee: Currently there is no fee in place for business meetings held after 5pm. Civic groups, community groups and some associations meet after 5pm. The new fee would draw new business during weekday evenings for groups up to 50 – 80 people, target and develop a new market and bring additional revenue.

6 hour Social Event Package

Mon. - Fri. 5pm – 11pm

Sunday – 6 consecutive hours, 9am – 11pm

One floor of the Manor House – can only book 45 days out from event date

Additional Revenue: \$18,000

Effective Date: July 1, 2015 (FY16)

Justification for new fee: Currently there is no fee in place for use of one floor of the Manor House for social events. The fee for social events is for use of both floors of the Manor House week days and weekends. This fee would target constituents who want to hold a social event but only need one floor of the Manor House.

Manor House and Grounds

Social Package (8 Consecutive Hours), Seasonal (Mar-Nov)*

	Prev.Eff Date	Fee Charged	Non Bi-County Fee	Proposed Fee	Non Bi-Co.
Rockwood Manor, Friday, Sundays, Holidays	Jan '15	\$ 3,925.00	\$ 4,710.00	\$4040.00	\$4850.00
Rockwood Manor, Saturdays	Jan '15	\$ 4,600.00	\$ 5,520.00	\$4760.00	\$5710.00

Social Package (8 Consecutive Hours), Off-Season (Dec-Feb)*

	Prev. Eff Date	Fee Charged	Non Bi-County Fee	Proposed Fee	Non Bi-Co.
Rockwood Manor, Friday, Sundays, Holidays	Jan '15	\$ 1,725.00	\$ 2,070.00	\$1785.00	\$2140.00
Rockwood Manor, Saturdays	Jan '15	\$ 2,300.00	\$ 2,760.00	\$2380.00	\$2855.00

Special 4 Hour Package (Hoover Room or Brooke Hall)*

	Prev.Eff Date	Fee Charged	Non Bi-County Fee	Proposed Fee	Non Bi-Co.
Any Day	Jan '15	\$ 575.00	\$ 690.00	\$595.00	\$625.00

Hotel Style Guest Rooms (per night)

	Prev.Eff Date	Fee Charged	Non Bi-County Fee	Proposed Fee	Non Bi-Co.
Carolyn Cottage, Room 1 or 5	Jan '15	\$ 121.00	\$ 145.00	\$125.00	\$150.00
Carolyn Cottage, Room 2,3 or 4	Jan '15	\$110.00	\$132.00	\$115.00	\$140.00
Skyview Lodge (any room)	Jan '15	\$110.00	\$132.00	\$115.00	\$140.00
Carolyn Cottage and Skyview Lodge (10 rooms – only available with 8 hr Manor House rental)	Jan '15	\$865.00	\$1,040.00	\$905.00	\$1,085.00

	Prev.Eff Date	Fee Charged	Non Bi-County Fee	Proposed Fee	Non Bi-Co.
French House – Base Fee (plus per person rate)	Jan '15	\$ 230.00	\$ 275.00	\$240.00	\$290.00

Rockwood Manor (cont'd)

Dormitory-Style Housing
Cabins

	Prev.Eff Date	Fee Charged	Non Bi-County Fee	Proposed Fee	Non Bi-Co.
Sunday - Thursday	Jan '15	\$ 21.00	\$ 25.00	\$25.00	\$30.00
Friday and Saturday (20 person min charge plus regular per person fee for each additional guest)		415	500	\$435.00	\$520.00

Overnight Weekend & Weekday Retreat Packages

	Prev.Eff Date	Fee Charged	Non Bi-County Fee	Proposed Fee	Non Bi-Co.
Weekender 2 nights	Jan '15	\$ 7,000.00	\$ 8,400.00	\$7,240.00	\$8,690.00
Weekender 3 nights	Jan '15	\$ 8,000.00	\$ 9,000.00	\$8,275.00	\$9,930.00
Weekender 4 nights	Jan '15	\$ 9,000.00	\$ 10,000.00	\$9,310.00	\$11,170.00
Weekday 1 night M-TH	Jan '15	\$ 4,600.00	\$ 5,525.00	\$4,720.00	\$5,710.00
Weekday 2 nights M-TH	Jan '15	\$ 5,750.00	\$ 6,900.00	\$5,950.00	\$7,140.00
Weekday 3 nights M-TH	Jan '15	\$ 6,900.00	\$ 8,200.00	\$7,140.00	\$8,570.00

Additional Revenue: \$10,888
 Effective Date: July 1, 2015 (FY16)
 Justification for new fee: Prices have remained unchanged for five years. An average 3.5% price increase will help offset increased operational costs such as salary increases and overhead expenses for individual use of Park facilities.

Brookside Gardens Event Center Rentals
1800 Glenallan Ave.
Wheaton, MD 20902

- Operating hours: 9:00am- 5:00pm daily and other hours by rental reservation
- Usage- Botanical Gardens, Visitors Center and Conservatories are the perfect venue for weddings, birthday parties, business and memorial services.
- Clients Served- Patrons in Montgomery County and area jurisdiction.

Description	Current Fee	Current Fee Non Bi-County	Previously Approved Effective Date	Proposed Fee	Proposed Fee Non Bi-County
Anderson Pavilion first hour	\$750.00	\$900.00	Jan. '11	\$825.00	\$990.00
Auditorium/Reception Hall, 4 hours (Conference/Meetings)	\$ 1,750.00	\$ 2,100.00	Jan. '11	\$1925.00	\$2310.00
Description	Current Fee	Current Fee Non Bi-County	Previously Approved Effective Date	Proposed Fee	Proposed Fee Non Bi-County
Auditorium/Reception Hall, 7 hours (Wedding/Socials)	\$ 3,500.00	\$ 4,200.00	Jan '11	\$4,660.00	\$5,515.00
Conservatory, first hour	\$950.00	\$1140.00	July '10		
Fragrance Garden, one hour seated ceremony	\$850.00	\$1020.00	July '10	\$1720.00	\$1990.00
Gude Garden, first hour	\$850.00	\$1020.00	July '10	\$1720.00	\$1990.00
Japanese Tea House, one hour seated ceremony	\$750.00	\$900.00	July '10	\$1330.00	\$1575.00
Wedding Gazebo, first hour	\$750.00	\$900.00	July '10	\$825.00	\$990.00
Wedding Gazebo w/ Maple Terrace, one hour standing ceremony	\$850.00	\$1020.00	July '10	\$935.00	\$1122.00
Wedding Gazebo w/ Maple Terrace, one hour seated ceremony	\$850.00	\$1020.00	July '10	\$1615.00	\$1882.00
Classroom- Day, 4 hours (meetings)	\$300.00	\$360.00	July '10	\$330.00	\$400.00
Classroom- Evening/Weekends, 4 hours (meetings)	\$400.00	\$480.00	July '10	\$440.00	\$525.00
Extra Hour, per hour	\$400.00	\$480.00	Jan. '11		
Photography Session, per hour 1- 9 persons			new	\$ 45.00	\$ 54.00
Photography Session, per hour groups 10- 25 persons	\$ 350.00	\$ 420.00	July '10	\$ 350.00	\$ 420.00

Additional Revenue:

\$12,000

Effective Date:

July 1, 2015 (FY16)

Justification for Increase:

Prices have remained unchanged for five years. An average 10% price increase will help offset increased operational costs such as salary increases and overhead expenses for individual use of Park facilities.

Brookside Gardens, Garden of Lights
1800 Glenallan Ave.
Wheaton, MD 20902

- Operating hours- Seasonal/ late November- early January; 5:30- 9:30pm
- Usage- A winter walk- through holiday light show featuring thousands of lights with a nature and garden themed display.
- Clients Served -Patrons from Montgomery County and the region; 33,728 visitors served in 2013 display.

Description	Current Fee	Previously Approved Effective Date	Proposed Fee
Holiday Light Show, weekday per car, *(M- Thurs)	\$20.00	July '10	\$25.00
Holiday Light Show, weekend per car (F, S, Su)	\$25.00	July '10	\$30.00

Additional Revenue: \$168,640
 Effective Date: July 1, 2015 (FY16)
 Justification for Increase: Price has remained stable for five years while operating costs such as staff salaries, overhead, supplies and materials have increased.

Brookside Gardens Wings of Fancy Live Butterfly and Caterpillar Exhibit
1800 Glenallan Ave
Wheaton, MD 20902

- Operating hours- Seasonal/ 10:00am- 4:00pm daily May- Sept. (July – Oct in 2015)
- Usage – Popular educational exhibit displays live butterflies and caterpillars in all stages of their life cycle along with host and nectar plants.
- Clients Served -27,379 paid admissions in 2013, serving Montgomery County and the region.

Description	Current Fee	Previously Approved Effective Date	Proposed Fee
Butterfly Show Admission, Adults (13 & up)	\$6.00	May '07	\$8.00
Butterfly Show Admission, Children (3-12)	\$4.00	Jan. '09	\$5.00
Frequent Visitor Pass – single	\$45.00	Jan. '09	\$50.00
Frequent Visitor Pass – dual	\$60.00	Jan. '09	\$65.00
Frequent Visitor Pass – Family	\$112.00	Jan. '09	\$125.00

Additional Revenue: \$48,190
 Effective Date: July 1, 2015 (FY16)
 Justification for Increase: Rates have remained the same for 7-8 years while operating expenses such as staff salaries and cost of supplies and materials have increased.

Community Gardens
Varying locations throughout the County
Available to Montgomery County Residents Only

Montgomery Parks community gardens program offers Montgomery County residents the opportunity to use public space and water to garden an individual plot(s) at low cost.

Description	Current Fee	Previously Approved Effective Date	Proposed Fee
200 Sq Ft	\$35.00	Jan '12	\$45.00
300 Sq Ft	\$45.00	Jan '12	\$55.00
400 Sq Ft	\$55.00	Jan '12	\$65.00
625 Sq Ft	\$75.00	Jan '12	\$85.00

Additional Revenue: \$3,490.00

Effective Date: December 1, 2015 (FY16)

Justification for Increase: The last time the rates were increased was in 2012. Since that time, the program has grown to the point that the garden plots are filled within the first week that we accept new applications. We have waiting lists for all of the gardens except the Maple Avenue Container Garden which tends to fill up when the weather turns warmer. We suggest, raise the rates by \$10 per year for all gardens except Maple Avenue. The Maple Avenue garden is located on the parking lot of the Franklin Apartments, and a majority of the plots are rented by MOMI to older low income residents, and residents with disabilities.

Nature Centers

Black Hill Visitor Center (BHVC) -20926 Lake Ridge, Dr., Boyds, MD 20841

Brookside Nature Center (BNC)-1400 Glenallan Ave., Wheaton, MD 20902

Locust Grove Nature Center (LGNC)-7777 Democracy Blvd., Bethesda, MD 20817

Meadowside Nature Center (MNC)– 5100 Meadowside Lane, Rockville, MD 20855

- Operating hours
 - BHVC: Winter -Wed/Thurs/Fri 11am-4pm; Sat/Sun 11am-5pm
Spring/Summer/Fall Tues-Sun 10am-6pm
 - BNC: Tues-Sat 9am-5pm; Sun 1-5pm
 - LGNC: Sat 9am-5pm; Sun 1-5pm; programs are also offered during week
 - MNC: Tues-Sat 9am-5pm
- Usage –Walk-in visitors enjoy nature exhibits, live animal exhibits, outdoor nature exploration areas, and trails. Patrons can participate in a variety of programs, hikes, summer camps, birthday parties, and special events throughout the year.
- Clients Served – Residents of Montgomery and Prince George’s County and surrounding Washington Metropolitan area. Groups served include general public, schools, scouts and other organized groups.

Description	Current Fee	Effective Date	Proposed Fee
Public –Interpretive Program	\$5.00*	July 1, 2015	\$7.00*
Public – Interpretive Program, requiring liability release**	\$10.00*	July 1, 2015	\$12.00*

Nature Centers (cont'd)

Public –Nature/Outdoor Instruction Program	\$15.00*	July 1, 2015	\$18.00*
Public –Birthday Parties	\$250	July 1, 2015	\$275
Group Programs –Non-refundable initial payment towards program balance	\$50	July 1, 2015	\$60
Group Programs – Interpretive Program (additional fees may be charged for crafts or extended programs)	\$5.00*	July 1, 2015	\$6.00*
Rentals –Picnic Pavilion	\$100.00, 4 hrs	July 1, 2015	\$25/hr
Rentals -Fire Pit/Campfire	\$75.00, 3 hrs	July 1, 2015	\$100, 3 hrs
Rentals – Birthday Party Rental	\$250, 2 hrs	July 1, 2015	Remove

*Fee per hour per participant

**Participant under 18 attending program without guardian

Additional Revenue: \$7,725.00

Effective Date: July 1, 2015 (FY16)

Justification for Increase: To cover transactional and other fees associated with new ActiveNet registration system and to absorb increases in seasonal salaries for running many of these programs.

Summary of Projected Revenue Per proposed increases Per year fee is implemented	FY16	FY17
Enterprise Division		
Ice Rinks	\$104,783	\$59,595
Boats	\$42,000	
Camping	\$3,000	
Sports Pavilion	\$2,000	\$20,275
Rockwood Manor	\$39,888	
Brookside Gardens	\$228,830	
Community Gardens	\$3,490	
Nature Centers	\$7,725	
Total Enterprise Division	\$431,716	\$79,870

AREA FEE SURVEY - BOAT OPERATIONS

Updated 1/15

	Lake Needwood Boats ¹	Black Hill Boats ¹	Cosca Regional Park ²		Fletcher's Boat House	Lake Fairfax Park Marina	Lake Accotink Park	Seneca Creek State Park ³	Cunningham Falls Park	Piney Run Park	Centennial Park
			Resident	Non-Resident							
ROWBOATS											
Per Hour	\$8.00	\$8.00	\$6.00	\$7.00	\$11.00	-----	\$6.00	\$7.00	\$15.00	\$9.00	\$9.00
Per Day	\$27.50	\$27.50	\$15.00	\$20.00	\$20.00	-----	\$15.00	-----	-----	\$30.00	
CANOEES											
Per Hour	\$8.00	\$8.00	\$5.00	\$6.00	\$8.00	\$6.00	\$5.00	\$7.00	\$15.00	\$9.00	\$9.00
Per Day	\$27.50	\$27.50	\$12.00	\$15.00	\$24.00	-----	-----	-----	-----	\$30.00	
PEDAL BOATS											
Per 30 Mins	\$6.00	-----	\$6.00	\$7.00	-----	\$6.00	\$6.00	-----	-----	\$8/30 mins	\$9/30mins
Per Hour - 2	-----	-----	\$15.00	\$20.00	-----	\$10.00	\$10.00	\$8.00	\$20.00		
KAYAKS											
Per Hour	\$8.00	\$8.00	\$5.00	\$6.00	\$8.00	-----	-----	\$8.00	-----	\$9.00	\$9.00
Per Day	\$27.50	\$27.50	\$12.00	\$15.00	\$24.00	-----	-----	-----	-----	\$30.00	
PONTOON											
Per Ride	\$2.00	\$4.00	-----	-----	-----	-----	-----	\$2.00	-----		
MOORING SITES											
Site Rental	\$50.00	\$85.00									
Seasonal Permit	\$65.00	\$75.00									
Boat Permit	\$5.00	\$5.00									

- 1) Rental fee includes tax
- 2) There's an additional \$5 entrance fee per vehicle for non bi-county visitors
- 3) Discounted rate available for a 4 hour rental.

AREA FEE SURVEY - Covered Sports Facilities

Updated 2/1/15

	MNCPPC - MC Wheaton Sports Pavilion		Sportsplex at Rockville	Dulles Sports Plex	Frederick Indoor Sports Center	Soccerdome	Indoor Sports Arena
	Resident	Non-Resident	Rockville, MD	Sterling, VA	Frederick, MD	Jessup, MD	Stevensville, MD
Fields							
Number	1		4	4	2	3	3
Sizes	Full 200ft X 85ft (reservable at Half 100 X 85 ft)		(1) 60 X 40 (2) 170ft X 70ft (1) 150ft X 70ft	(1) 70 X 45 (2) 170ft X 70ft (1) 150ft X 70ft	(2) 180ft X 90ft	(1) 180ft X 90ft (1) 180 X 81ft (1) 90ft X40ft	(1) 150ft X 90ft (2) 90ft X 70ft
LEASING							
Whole Field - 60 minutes	125.00	150.00	190.00	175.00	195.00	140.00	185.00
Half Field - 60 minutes	75.00	90.00	70.00	80.00	X	75.00	100.00
Multi-Purpose Room - 60 minutes	50.00	50.00	70.00	70.00	X	X	X
Birthday Party Rental Package			170.00	170.00	X	249.00	X
ADMISSION							
Pick-Up Soccer			8.00	X	X	5.00	10.00

1. Most facilities offer reduced field rental rates during non-peak season (Peak season Nov. - April) and non-peak day parts (weekdays before 4pm).
2. Prices shown are for peak season/peak hours
3. Most Facilities do not offer 1/2 field rates, but may have additional fields that are similar in size to Wheaton Sports Pavilion half field.
4. Wheaton Sports Pavilion provides a party leader on the field during parties and 1 hour room rental.
5. Many facilities offer party packages with only 1/2 hr. party room time.
6. Some facilities do not offer separate meeting room rentals without party package.
7. Rockville/Dulles Sportsplex do not include a party leader for this price.

AREA FEE SURVEY - CAMPGROUNDS

Updated 1/30/2015

	Little Bennett		M-NCPPC PG Watkins (1)		M-NCPPC PG Cosca (1)		Catoctin Mountain Park (NPS)	Cunningham Falls* State Park(2)	Gambrill* State Park(2)	Greenbrier* State Park(2)
	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident				
TENT CAMPING (NO ELECTRICITY)										
Weekday	\$21.00	\$25.00	\$12.00	\$20.00	\$12.00	\$20.00	\$25.00	\$21.49 + \$4.61	\$18.49 + \$4.61	\$21.49 + \$4.61
Weekend	\$21.00	\$25.00	\$12.00	\$20.00	\$12.00	\$20.00	\$25.00	\$21.49 + \$4.61	\$18.49+ \$4.61	\$21.49+ \$4.61
Weekday, Senior/Military	\$15.00	\$15.00	\$10 (senior)	\$10 (senior)	\$10.00	\$10.00				
RV CAMPING (ELECTRICITY)										
30amp Weekday	\$31.00	\$37.00	-----	-----	\$15.00	\$23.00	-----	\$27.49 + \$4.61	\$25.49 + \$4.61	\$27.49 + \$4.61
30amp Weekday, Sen/Mil	\$25.00	\$25.00			\$13.00	\$13.00				
30amp Weekend	\$31.00	\$37.00	-----	-----	\$15.00	\$23.00	-----	\$27.49 + \$4.61	\$25.49 + \$4.61	\$27.49+ \$4.61
50amp Weekday	\$41.00	\$49.00	-----	-----	-----	-----	-----	-----	-----	-----
50amp Weekday, Sen/Mil	\$35.00	\$35.00								
50amp Weekend	\$41.00	\$49.00	-----	-----	-----	-----	-----	-----	-----	-----
MISCELLANEOUS CAMPING OPTIONS										
Horse Trailer Camp.	\$25	\$25.00								
Hike In Camp (1-25ppl)	\$25	\$30								
Group Camping	\$75 (up to 60ppl)	\$85	\$30 (up to 30)	\$45	*\$30 (up to 30)	*\$45	**\$30			
Hike In Camping 26-50)	\$50	\$55								

1) Cosca Regional Park group camping charges an additional \$2/\$3 for each additional person after the first 15 people

2) Catoctin Mountain park group camping allows up to 25 people

3) State Parks *Second charge of \$4.61 is a *nightly* reservation fee

*State Parks also offer senior discounts Sun-Thurs, excluding holidays holidays (1/2 price w/ the one-time purchase of \$10 Golden Age Pass). Group rates also available

* State parks had charged \$1 more per night on weekends in 2013, but removed that cost for 2014

	Cherry Hill Campground* [College Park]	KOA Duncan's Family CG* [Lothian, MD]	Rambling Pines Campground*	Greenbelt Park (NPS)
TENT CAMPING (NO ELECTRICITY)				
Weekday	\$50.00	\$30.00	\$34.50	\$16.00
Weekend	\$50.00	\$35.00	\$34.50	\$16.00
RV CAMPING (ELECTRICITY)				
30amp Weekday	\$65.00	\$40.00	\$45.00	N/A
30amp Weekend	\$65.00	\$45.00	\$45.00	N/A
50amp Weekday		\$61.00		N/A
50amp Weekend		\$66.00		N/A

*Private Campgrounds - off season rates may be lower; discounts for club affiliations (ex. AAA, etc) may be offered.

(Duncan's offers 15% senior AND military discount)

(Cherry Hill offers 10% senior AND military discount)

(Ramblin' Pines offers 10% senior discount)

*Cherry Hill charges \$5 extra per additional person and \$5 extra per additional vehicle (reservation allows for 2 people and 1 car)

*Duncans' rates are for in-season (May 24-Sep2). They offer off season rates at a lower price

*Greenbelt Park offers 50% off rates for seniors that hold a "Golden Age Pass"

AREA FEE SURVEY - DRIVING RANGE

Closed 1/1/2014

Updated 11/14

	South Germantown	Waters's Landing	Olney Golf Park	Laurel Golf Center	I-70 Golf Range	Little Bennett
Buckets						
Regular	(52) \$7.00	(50)\$7.00	*(52) \$7.00	(52) \$6.00	(46) \$6.00	(35) \$4.00
Large	(104) \$11.00	(90)\$14.00	*(104) \$11.00	(104) \$10.00	(92) \$ 12.00	(70) \$7.00
Jumbo	(169) \$16.00	(160)\$22.00	*(169) \$16.00	(unlimited balls) \$18.00	(138) \$15.00	(104) \$10.00
Discount Cards						
Convenience	\$20.00 (0%)	Buy 11 baskets	\$55.00(0%)	16 Tokens \$65.00 (47%)	N/A	N/A
Tee	\$50.00(10%)	get 14 (3 free)		32 Tokens \$115.00(66%)	N/A	N/A
Par	\$110.00(10%)	14 large \$132.00(27%)	\$110.00(10%)	90 Tokens \$295.00(83%)	N/A	N/A
Birdie	\$250.00(25%)	14 jumbo \$154.00(27%)	\$500.00(25%)	N/A	N/A	N/A
Eagle	\$500.00(40%)	14 super \$242.00(27%)	\$1000.00(50%)	N/A	N/A	N/A
Classes and Clinics						
Classes	\$40.00	Not Listed	\$18.75	\$5.83	None Offered	\$7.66
Clinics	\$35.00	Not Listed	\$15.00 + Bucket	\$35.00	\$83.00	Price Varies by Class

*Grass Tee Bucket Prices- Regular \$15.00 Large \$22.00 Jumbo \$32.00

**Token equals regular bucket. (1 token = 52 balls)

AREA FEE SURVEY - MINIATURE GOLF

Updated 12/14

	South Germantown Mini Golf	M-NCPPC PG Watkins		Lucky Duck Mini-Golf - Lake Accotink, Fairfax	Rocky Gorge Miniature Golf	City of Gaithersburg Miniature Golf		Mid-Atlantic Golf Center Olney, MD
		Resident	Non-Resident			Resident	Non-Resident	
DAILY ADMISSION								
Regular (11 and over)*	\$3.00	\$3.75	\$4.50	\$4.00	-----	\$5.00	\$6.00	\$5.00
Youth (10 and under)*	\$3.00	\$3.75	\$4.50	\$3.00	-----	\$5.00	\$6.00	\$5.00
Sr. Citizen (62+)	\$3.00	\$3.75	\$4.50	\$3.00	-----	\$4.00	\$5.00	-----
Morning/Afternoon (all ages)	-----	-----	-----	-----	\$4.50=Unlimited Play (weekday only)	-----	-----	-----
Evening (all ages)	-----	-----	-----	-----	\$6.50/game for evening & weekend	-----	-----	-----
MULTIPLE PASSES								
% Discount**	10%	-----	-----	\$2.00 for second round	-----	\$7=Unlimited d Play	\$8=Unlimited d Play	2nd round \$4 adult & \$3 child

* Exact ages vary by facility.

** Discount varies based on ages and number of tickets sold.

Updated 12/14

AREA FEE SURVEY - SWIMMING POOLS

	South Germantown Splash Playground ****	M-NCPPC PG *		MC Dept of Recreation		City of Rockville Swim Center		Water Park	
		Summer Outdoor Splash Pool		Summer Outdoor Pools		Summer Outdoor Pools		Summer Outdoor Pools	
		Resident	Non-Resident	Resident	Non-Resident	Resident **	Non-Resident	Resident	Non-Resident
DAILY ADMISSION									
Adult (18+)	\$4.00	\$5.00	\$6.00	\$6.00	\$7.50	\$6.00	\$6.00	\$5.75	\$6.75
Youth (1-17)	\$4.00	\$4.00	\$5.00	\$4.00	\$6.50	\$4.00	\$5.00	\$4.00	\$5.00
Senior Citizen	\$4.00	\$4.00	\$5.00	\$4.50	\$6.50	\$4.00	\$4.80	\$4.50	\$5.50
MULTIPLE PASSES									
% Discount**	10%			17%	17%	20%	10% - 13%	-----	-----
SEASON PASSES									
Individual	-----	-----	-----	\$195.00	\$240.00	\$264.00	\$303.00	\$120.00	\$180.00
Family	\$90.00	-----	-----	\$275.00	\$335.00	\$438.00	\$488.00	\$195.00	\$290.00
Senior Individual	-----	-----	-----	\$175.00	Residents Only	\$211.00	\$242.00	\$100.00	\$170.00
Senior Family	-----	-----	-----	\$230.00	Residents Only	\$350.00	\$390.00	-----	-----

* M-NCPPC PG offers a monthly pass at a discounted rate, but it is available for use only at the indoor pools.

** To get the resident rate for City of Rockville, a Rockville Recreation ID card must be purchased. The cost is \$2.00/person.

*** Discount varies based on ages and number of tickets sold.

**** South Germantown offers a combined Splash/Golf combo for \$7 which includes 1 round of golf and entry to splash playground.

AREA FEE SURVEY - EVENT CENTERS

Updated: 1/15 (SF)

Venue	Newton White	Glenview Mansion	The Great Room - Not Comparable	The Woman's Club - Not Comparable	Snow Hill Manor - Not Comparable	Billingery House	Montpelier Mansion - Not Comparable	Prince George's Ballroom	Kentlands Mansion	Vistas	The Barron - Not Comparable	Rock Creek Mansion - no longer comparable (no ceremony site)	Ogrye Point Royal Oak, MD	Meikwood Retreat Center	Donalson Brown Retreat Port Deposit, MD	Edmont Manor	Blacklock	Millon Ridge Park (Jumper Car Pavilion)	Glen Echo Park (Jumper Car Pavilion)	
Maximum Capacity(1)	200	200	300	200	60 indoors 120 patio	120	85	250	150	250	250	200	50 - 75	150	100	220	220	150	200	
Overnight Accommodations	No	No	No	No	No	No	No	No	No	No	No	No	Yes	Yes	Yes	Yes	No	No	No	
Caterer	Open	Open	Open	Open	Open	Open	Open	Open	Open	Open	Open	Open	Outside caterer	Outside caterer	Yes	Open	Open	Yes	Open	
Bride's Room	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	No	No	Yes	Yes	No	Yes	Yes	
Residential/member discount	Yes	Yes (City)	Yes (County)	Member	Yes (County)	Yes (County)	Yes (County)	Yes (County)	Yes (City)	Yes (City)	No	No	No	No	Yes	No	No	No	Yes	
# of hours in social package	7	8 or 10	3 or 7	3 or 8	3 or 7	7	7	7 hrs Fri - Sun, 8 hrs Mon - Thurs.	7 or 8	9 or 4	3 or 8	7	2 days (overnight rooms are included in fee)	8	7 hrs. for social and business	8 or 4+	No	6	17 or 7	
In-Season Rates?	No	Yes	No	No	No	No	No	Yes	No	No	No	No	Yes	No	No	Yes	No	Yes	Yes	
Different rates for business meet	Yes	Yes	Yes	Yes	no	No	no	Yes	Yes	Yes	No	No	Nonprofit and Corporate	No	Yes	Yes	No	No	No	
								Man. - Fri, until 5p - \$150/180 (3 hr. min.) Mon. - Fri. After Sun. Rate - \$250/300 (7 hrs.) 50% discount on weekly Mon-Fri. (see and wedding Mon-Thurs. fees for Non-Profits)							\$220/per person includes meals and snacks \$309/person includes overnight meals and overnight room					
In-Season																				
Monday - Thursday	\$ 3,700	\$00/\$2,900	\$500/\$600	\$ 2,400	\$450/\$650	\$450/\$500	\$840/1,008	\$950/\$1,100 after 5pm, 8 hr block	\$0 per hour	\$1,100	\$ 2,200	\$150/hr	\$6,000 - \$12,000 per night	\$325 - \$550	\$5,000	\$2,500	\$425 Per H	\$2,850	\$2,150	
Friday	\$ 3,700	\$00/\$3,600	\$00/\$2,200	\$ 3,000	\$550/\$650	\$550/\$650	\$960/1,152	\$1,600/\$2,000	\$00/\$1,875	\$2,500	\$ 5,000	\$ 2,500	\$6,000 - \$12,000 per night	\$325 - \$550	\$5,000	\$2,500	\$495 per H	\$3,750	\$2,650	
Saturday	\$ 4,200	\$00/\$4,600	\$00/\$2,700	n/a	\$750/\$850	\$750/\$850	150/1,380	\$1,800/\$2,300	\$75/\$2,500	\$4,300	\$ 5,000	\$ 2,900	\$6,000 - \$12,000 per night	\$325 - \$550	\$5,000	\$2,500	\$425 Per H	\$2,850	\$2,150	
Sunday	\$ 3,700	\$00/\$3,600	\$00/\$2,200	n/a	\$550/\$650	\$550/\$650	n/a	\$1,600/\$2,000	\$00/\$1,875	\$3,200	\$ 5,000	\$ 2,500	\$6,000 - \$12,000 per night	\$325 - \$550	\$5,000	\$2,500	\$495 Per H	N/A	N/A	
Holidays	\$ 3,700	N/A		n/a	\$550/\$650	\$550/\$650	\$800/960	\$1,600/\$2,000	n/a	n/a										

Venue	Rockwood Manor	Seneca Lodge	Woodlawn Manor**	Ag History ***	Brookside Gardens	Woodend ***	Newton White	Oxon Hill Manor	Adelphi Mill - Not Comparable
Maximum Capacity (1)	150	150	150	N/A	175	150	300	300	150
Overnight Accommodations	Yes	No	No		No	No	No	No	no
Caterer	Open	Open	Open		Open	List	Open	Open	Open
Bride's Room	Yes	Yes	Yes		Extra	Yes	Yes	Yes	
Residential/member discount	Yes (County)	Yes (County)	Yes (County)		No	No	Yes (County)	Yes (County)	
# of hours in social package	8	8	8		7	8 or 12	7	7	11 hours
In-Season Rates?	Yes	Yes	Yes		No	Yes	No	No	no
Different rates for business meetings?	Yes	Yes	Yes		Yes	n/a	Yes	Yes	no
Business Rates	\$325 - \$960 Mon. - Fri. 9a - 5p						\$500 discount off 7 hour package Mon.-Fri. 8a - 5p Non profit only	\$180/200 per hour with a 3 hour min., Mon. - Fri. 8a - 5p 3hr pkg. after 5pm \$500/600 50% off Mon-Fri. rates for Non-Profit only	
SOCIAL MULTIHOUR PACKAGES (2)									
In-Season									
Monday - Thursday	\$2,000/\$2,600	\$1600/\$1920	\$1975/\$2370		\$3,500/\$4,200	n/a	\$1,700/2,100	\$,1700 /2,100	\$ 630
Friday	\$3,900/\$4,600	\$2200/\$2640	\$3370/\$4045		\$3,500/\$4,200	\$ 5,000	\$2,800/3,700	\$2,800/3,700	\$ 750
Saturday	\$4,600/\$5,500	\$2700/\$3,200	\$3700/\$4440		\$3,500/\$4,200	\$ 8,800	\$3,500 /4400	\$3,500 /4400	\$ 750
Sunday	\$3,900/\$4,600	\$2200/\$2640	\$3370/\$4045		\$3,500/\$4,200	\$ 5,000	\$2,800/3,700	\$2,800/3,700	\$ 750.00
Holidays	1 hour free rehearsal	\$2200/\$2640	\$3370/\$4045		\$3,500/\$4,200	\$ 5,000	\$2,800/3,700	\$ 2,800.00	\$ 1,500.00
Rehearsals							\$200/240 hr.	\$200/240 hr.	
Off Season									
Monday - Thursday	\$1,300/\$1,500	\$800/\$960	\$500/\$600		\$3,500/\$4,200	n/a	50% off in season fees	\$500 off regular rates	no off season
Friday	\$1,725/\$2,070	\$1,100/\$1320	\$625/\$750		\$3,500/\$4,200	\$ 2,200	50% off in season fees	\$500 off regular rates	
Saturday	\$2,300/\$2,760	\$1,350/\$1,600	\$775/\$930		\$3,500/\$4,200	\$ 2,800	50% off in season fees	\$500 off regular rates	
Sunday	\$1,725/\$2,070	\$1,100/\$1320	\$625/\$750		\$3,500/\$4,200	\$ 2,200	50% off in season fees	\$500 off regular rates	
Holidays	\$1,725/\$2,070	\$1,100/\$1320	\$625/\$750		\$3,500/\$4,200	n/a	50% off in season fees	\$500 off regular rates	
GUEST ROOMS									
Rockwood Manor	Single Occupancy \$110/\$132	Double Occupancy \$110/\$132							
Bolger Center (Potomac)	\$149	\$149							
Gaithersburg Marriott	\$234 - \$254	\$234 - \$254							
Osprey Point	\$149 - \$319	\$149 - \$319							

(1) Maximum capacity indoors, usually standing reception

(2) Maximum rate provided. Lower rates or discounted residential rates may be available.

** rates for facility and for facility plus tent displayed

AREA FEE SURVEY - INDOOR TENNIS FACILITIES

Updated 2/2015

	Bubble or Perm Bldg	Cabin John	Wheaton	M-NCPPC - Pg (1)			Quince Orchard (2)	Aspen Hill (member fees apply)	Whitely Park (member fees apply)	Potomac (4) (Winter Member) (member fees apply)	Georgetown Prep (member fees apply)	South Germantown Tennis Plex
				(20% Surcharge for Non-Residents)								
				Watkins	Cosca	Fairland						
1	Bubble or Perm Bldg	Perm Bldg	Perm Bubble	5	4	6	Bubble	Bubble & Bldg	Bubble	Bubble	Bubble	Bubble
2	Number of Indoor Courts	6	6	32 weeks	32 weeks	32 weeks	32 weeks	4 & 6	3	7	6	8
3	Length of Winter Season	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	30 weeks	30 weeks	28 weeks	30 weeks	32
4	Air-Conditioned	No	Yes	Yes	No	Yes	No	Yes (3 courts)	No	No	No	Yes
5	Seasonal Summer Contract	No	No	Yes	No	Yes	No	No	No	No	No	No
6	MONDAY - FRIDAY											
7	7 am	\$35.00	\$27.00	\$22/\$22	\$19/\$19	\$22/\$18.3nm / \$40m	\$40.00	\$34.77	\$25.00	-----	\$43.00	\$22.00
8	1 pm	\$35.00	\$27.00	\$22/\$22	\$19/\$19	\$22/\$18.3nm / \$40m	\$40.00	\$29.96	\$34.00	\$14.00	\$43.00	\$22.00
9	7 pm	\$43.00	\$35.00	\$28/\$28	\$25/\$25	\$30/\$26.3nm / \$40m	\$40.00	\$38.52	\$40.00	\$28.00	\$43.00	\$42.00
10	SATURDAY											
11	7 am	\$43.00	\$35.00	\$28/\$28	\$25/\$25	\$30/\$26.3nm / \$40m	\$40.00	\$34.77	\$40.00	\$28.00	\$43.00	\$34.00
12	1 pm	\$43.00	\$35.00	\$28/\$28	\$25/\$25	\$30/\$26.3nm / \$40m	\$40.00	\$38.52	\$40.00	\$28.00	\$43.00	\$42.00
13	7 pm	\$43.00	\$35.00	\$28/\$28	\$25/\$25	\$30/\$26.3nm / \$40m	\$40.00	\$28.88	\$38.00	\$28.00	\$43.00	\$34.00
14	SUNDAY											
15	7 am	\$43.00	\$35.00	\$28/\$28	\$25/\$25	\$30/\$26.3nm / \$40m	\$40.00	\$34.77	\$40.00	\$28.00	\$43.00	\$34.00
16	1 pm	\$43.00	\$35.00	\$28/\$28	\$25/\$25	\$30/\$26.3nm / \$40m	\$40.00	\$38.52	\$40.00	\$28.00	\$43.00	\$42.00
17	7 pm	\$43.00	\$35.00	\$28/\$28	\$25/\$25	\$30/\$26.3nm / \$40m	\$40.00	\$28.88	\$38.00	\$28.00	\$43.00	\$34.00
18	Spot Time Rate Prime	\$43.00	\$35.00									
19	Spot Time Rate Non-Prime	\$35.00	\$27.00									
20	SUMMER - Spot Time											
19	7 am	\$14.00	\$12.00	Not Open	\$10.00	\$10.00	\$16.00	\$19.00	-----	-----	-----	\$14.00
20	1 pm	\$14.00	\$12.00	\$10.00	\$10.00	\$10.00	\$16.00	\$19.00	-----	-----	-----	\$17.00
21	7 pm	\$16.00	\$12.00	\$15.00	\$15.00	\$15.00	\$16.00	\$19.00	-----	-----	-----	\$17.00
	Group Lessons											
21	Avg Cost Per Group Lessor	\$23.00	\$19.00	\$10.00	\$8.00	\$22.50	\$22.00	\$21.00	\$19.00	\$23.50	\$30.00	\$21.25

Note - Private facilities are also charged a 7% amusement tax not reflected in the fees shown above.

- (1) Watkins, Cosca, and Fairland charge a slightly higher rate for non-residents of Prince George's and Montgomery Counties. Rate shown is residential rate.
- (2) Members get first priority, pay a membership fee, and get cheaper rates for seasonal time. These prices reflect rates for non-members.
- (3) Early bird special - discount that allows players to pay a one-time fee (\$495) to play as often as they can get court time.
- (4) Spot time fees are lower for members who pay an annual membership.

