



# The Maryland-National Capital Park & Planning Commission

March 17, 2016

**TO:** Montgomery County Planning Board

**FROM:** Joseph C. Zimmerman, Secretary-Treasurer

**SUBJECT:** Enterprise Funds FY 2016, Seven-Month Financial Report  
Including Projections to June 30, 2016 - Montgomery County

The seven month financial report and projections to June 30, 2016 are attached. The reasons for the variances are highlighted below.

## **OVERALL COMMENTS**

The FY16 Enterprise Fund approved budget has revenues of \$10,296,041, expenditures of \$8,631,262 and a net income of \$884,779, after transfers and interest income. The revenue projections are \$10,197,307 reflecting a shortfall in revenue of \$98,734 and expenditures are projected to be \$8,275,976 resulting in a net income of \$1,135,479, after transfers and interest income. The shortfall in revenue is due to lower than expected income at the Tennis Facilities and Event Centers, which is partially offset by higher than expected income at the Ice Rinks and Park Facilities. The decrease in expenditures is the result of delayed hiring of career staff.

## **GOLF COURSES**

The Golf Course operations projected revenues of \$12,568 is lower than the approved budget of \$24,000 and is due to revenue generated by the Montgomery County Revenue Authority (MCRA). According to the lease, MCRA pays 6 % of net profits over \$5,100,000 for the Little Bennett, Northwest and Needwood golf courses. There is no revenue stipulation in the lease agreement for Sligo Creek Golf Course.

## **ICE RINKS**

The Ice Rinks projected revenues are \$4,696,600, which is \$133,400 more than the approved budget of \$4,563,200. This is due to an increase in leased ice rentals and camps.

Expenditures are expected to be \$161,855 lower than budgeted due to savings from vacant positions and lower utility costs.

## **TENNIS FACILITIES**

The Tennis Facilities projected revenues are \$1,729,429, which is \$70,419 lower than the approved budget of \$1,799,848. The Pauline Betz Addie Tennis Center was closed for six weeks for the installation of a new HVAC system, which resulted in a decrease of revenues.

Expenditures are projected to be \$1,203 under budget. This is mainly due to the six-week closure of The Pauline Betz Addie Tennis Center for installation of a new HVAC system.

## **EVENT CENTERS**

The event centers projected revenues are \$628,093, which is \$102,807 lower than budgeted. There have been fewer bookings at Rockwood Manor, and Seneca Lodge was closed while refinishing the hardwood floors.

The operating expenditures are expected to be under budget by \$39,127, due to lower personnel costs attributable to a vacant position part of the year and seasonal savings from closure for floor work at Seneca Lodge.

## **PARK FACILITIES**

The Park Facilities projected revenues are \$3,130,617, which is less than budgeted by \$47,476, due to fewer rentals at Wheaton Sports Pavilion because of the cold weather in addition to less revenue from Go Ape due to an adjustment for an overpayment in FY15.

Expenditures are estimated to be more than budgeted by \$24,875 mainly due to the cost of adding amenities at Little Bennett Campground. The net income for the park facilities is projected at \$533,704.

## **ENTERPRISE ADMIN**

Enterprise administrative costs are estimated to be below budget by \$156,829 due to vacancies. These administrative costs are allocated to all of the Enterprise facilities.

**THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION  
MONTGOMERY COUNTY ENTERPRISE FUNDS  
BUDGET BASIS FINANCIAL REPORT FOR THE SEVEN MONTHS ENDED JANUARY 31, 2016  
AND ESTIMATIONS TO JUNE 30, 2016**

	Budget	Actual 01/31/16	Projections	Variance	Actual 01/31/15	Actual 06/30/15
<b>GOLF COURSES</b>						
Revenues	\$ 24,000	\$ 12,568	\$ 12,568	\$ (11,432)	\$ 18,607	\$ 21,060
Expenditures	-	(1,843)	-	-	-	(296,620)
Administrative Services	-	-	-	-	-	-
Operating Income (Loss)	24,000	10,725	12,568	(11,432)	18,607	(275,560)
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 24,000	\$ 10,725	\$ 12,568	\$ (11,432)	\$ 18,607	\$ (275,560)

	Budget	Actual 01/31/16	Projections	Variance	Actual 01/31/15	Actual 06/30/15
<b>ICE RINKS</b>						
Revenues	\$ 4,563,200	\$ 2,962,494	\$ 4,696,800	\$ 133,400	\$ 3,058,351	\$ 4,812,047
Expenditures	(3,158,277)	(1,795,512)	(2,996,422)	161,855	(2,064,834)	(4,058,063)
Administrative Services	(712,900)	(349,044)	(649,658)	63,242	(375,028)	(630,302)
Operating Income (Loss)	692,023	817,938	1,050,520	358,497	618,489	123,682
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	2,000	-	-	(2,000)	-	-
Operating Transfers In (out)	(200,000)	-	(200,000)	-	-	-
Net Income (Loss)	\$ 494,023	\$ 817,938	\$ 850,520	\$ 356,497	\$ 618,489	\$ 123,682

	Budget	Actual 01/31/16	Projections	Variance	Actual 01/31/15	Actual 06/30/15
<b>TENNIS FACILITIES</b>						
Revenues	\$ 1,799,848	\$ 975,553	\$ 1,729,429	\$ (70,419)	\$ 1,144,653	\$ 1,794,351
Expenditures	(1,064,536)	(576,407)	(1,063,333)	1,203	(594,853)	(1,106,829)
Administrative Services	(373,500)	(136,998)	(339,553)	33,947	(182,110)	(306,069)
Operating Income (Loss)	361,812	262,148	326,543	(35,269)	367,690	381,453
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	13,300	13,476	-	(13,300)	11,235	27,289
Operating Transfers In (out)	(500,000)	-	(500,000)	-	-	-
Net Income (Loss)	\$ (124,888)	\$ 275,624	\$ (173,457)	\$ (48,569)	\$ 378,925	\$ 408,742

	Budget	Actual 01/31/16	Projections	Variance	Actual 01/31/15	Actual 06/30/15
<b>EVENT CENTERS</b>						
Revenues	\$ 730,900	\$ 432,653	\$ 628,093	\$ (102,807)	\$ 477,072	\$ 774,848
Expenditures	(547,120)	(328,212)	(507,993)	39,127	(345,742)	(710,086)
Administrative Services	(120,100)	(55,635)	(107,956)	12,144	(59,794)	(100,495)
Operating Income (Loss)	63,680	48,806	12,144	(51,536)	71,536	(35,733)
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	441	-	-	511	1,298
Operating Transfers In (out)	(100,000)	-	(100,000)	-	-	-
Net Income (Loss)	\$ (36,320)	\$ 49,247	\$ (87,856)	\$ (51,536)	\$ 72,047	\$ (34,435)

Note: This report includes principal payments and capital outlay and does not include depreciation expense.

**THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION**  
**MONTGOMERY COUNTY ENTERPRISE FUNDS**  
**BUDGET BASIS FINANCIAL REPORT FOR THE SEVEN MONTHS ENDED JANUARY 31, 2016**  
**AND ESTIMATIONS TO JUNE 30, 2016**

	Budget	Actual 01/31/16	Projections	Variance	Actual 01/31/15	Actual 06/30/15
<b>PARK FACILITIES</b>						
Revenues	\$ 3,178,093	\$ 2,200,094	\$ 3,130,617	\$ (47,476)	\$ 1,517,440	\$ 2,464,307
Expenditures	(1,811,582)	(1,196,418)	(1,836,457)	(24,875)	(834,763)	(1,531,605)
Administrative Services	(822,100)	(240,180)	(774,604)	47,496	(393,107)	(660,689)
Operating Income (Loss)	544,411	763,496	519,556	(24,855)	289,570	272,013
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	4,700	14,148	14,148	9,448	11,436	29,266
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 549,111	\$ 777,644	\$ 533,704	\$ (15,407)	\$ 301,006	\$ 301,279

	Budget	Actual 01/31/16	Projections	Variance	Actual 01/31/15	Actual 06/30/15
<b>ENTERPRISE ADMIN</b>						
Revenues	\$ -	\$ 459	\$ -	\$ -	\$ 910	\$ 1,379
Expenditures	(2,049,747)	(1,123,269)	(1,871,771)	177,976	(1,180,666)	(1,697,555)
Administrative Services	2,028,600	783,700	1,871,771	(156,829)	1,010,039	1,697,555
Operating Income (Loss)	(21,147)	(339,110)	-	21,147	(169,717)	1,379
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ (21,147)	\$ (339,110)	\$ -	\$ 21,147	\$ (169,717)	\$ 1,379

	Budget	Actual 01/31/16	Projections	Variance	Actual 01/31/15	Actual 06/30/15
<b>TOTAL - ENTERPRISE</b>						
Revenues	\$ 10,296,041	\$ 6,583,821	\$ 10,197,307	\$ (98,734)	\$ 6,217,033	\$ 9,867,992
Expenditures	(8,631,262)	(5,019,818)	(8,275,976)	355,286	(5,020,858)	(9,400,758)
Administrative Services	1,664,779	1,564,003	1,921,331	256,552	1,196,175	467,234
Operating Income (Loss)	20,000	28,065	14,148	(5,852)	23,182	57,853
Debt Service Payments	(800,000)	-	(800,000)	-	-	-
Other Non-Operating Revenues (Expenses)	884,779	1,592,068	1,135,479	250,700	1,219,357	525,087
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 884,779	\$ 1,592,068	\$ 1,135,479	\$ 250,700	\$ 1,219,357	\$ 525,087

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