

THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION



Department of Park and Planning, Montgomery County, Maryland
9500 Brunett Avenue • Silver Spring, Maryland 20901

AGENDA DATE: March 20, 2003

March 13, 2003

TO: Montgomery County Planning Board

FROM: Jerry Bush, Administrative Supervisor, Enterprise Office
Karen Warnick, Administrative Specialist, Enterprise Office

SUBJECT: FY04 User Fee Schedules - Enterprise Fund

STAFF RECOMMENDATION: Approval of Additional Select Proposed FY04 Enterprise Fund User Fees.

Last Fall, per the Department's User Fee Policy, Enterprise staff performed its annual review of the Enterprise Fund user fees for policy compliance and cost basis, and presented its fee recommendations for consideration and approval by the Board. At that time, staff also presented to the Planning Board the fiscal challenges facing the Enterprise Fund.

The Planning Board approved all the recommended fees and asked staff to revisit all the fees currently charged at each operation and to explore any new fees that could be implemented. The Enterprise Office staff met with the facility managers and developed the following recommendations.

Background

For FY04, staff is recommending the following changes in the Enterprise Fund user fees approved last fall. A full explanation of the rationale for these changes is provided as Attachment 1 in the supporting documentation. Attachment 1 also describes a number of fees and fee concepts that were discussed but are not being recommended to the Board. A full listing of the fee schedules is provided in Attachment 2.

Golf Courses -

- Little Bennett – increase the regular and senior 9-hole greens fees by \$3 and the 18-hole greens fees by \$6, and the junior greens fees for 9- and 18-holes by \$1 and \$2, respectively. These increases are above the current fee, not the fee approved in October 2002.

- Needwood, Northwest, and Sligo - increase the senior greens fees for 9- and 18-holes by \$1 and \$2, respectively, over the current fee, not the fee approved in October 2002.
- No increase is proposed for White Oak Golf course.
- All courses – increase the cart fee by \$1 for both 9- and 18-holes.
- All courses – charge school teams the junior rate for practice and tryout rounds. Allow school matches to be played for free. Charge schools for driving range usage, although a particular course may offer a discount based on demand for the use of the driving range.
- All courses – the junior/senior weekday greens fees will be offered Monday through Thursday, but no longer on Fridays.
- Implement selected fee increases and new fees associated with the new golf course Point of Sale (POS) reservation system software. See Attachment 4.

Ice Rinks -

- Both rinks - eliminate the non-prime time rate for leased ice time.
- Both rinks - change the approved group lesson fee from a series fee (typically six 30 minute lessons) to a per lesson fee. The proposed fee is \$13.50 for a beginner lesson and \$15.00 for an advanced lesson.
- Both rinks - increase the rental fee for the party room from \$30 to \$40 per hour.
- Both rinks - increase the summer program (camp) fee from \$150 to \$175 per week.
- Wheaton In-Line Rink - increase the ice rental fee from \$195 to \$210 per hour for the winter ice surface.
- Wheaton Ice Arena - increase the Moves/Freestyle pick-up fee by \$1.

Indoor Tennis -

- Both tennis facilities – implement a proposed plan, to be phased in over 2 years, to reduce the number of different fees charged each day and to establish a consistent schedule at both facilities. Some of the increases are significant and staff proposes that all recommended fee increases be phased in over 2 years. See Attachments 1 and 2 for a complete explanation of the recommended changes and schedule of fees.
- Cabin John – current summer fees are \$10 and \$12 per court hour at various times during the day. Staff proposes to consolidate summer time slots to an every day schedule of 6am and 10pm (\$10 per court hour) and 7am-9pm (\$12 per court hour).
- Wheaton – increase the summer rates from the opening hour through 5pm from \$5 to \$10 and for the 6pm-10pm time slots from \$9 to \$12.
- Wheaton – increase both the beginner and advanced lesson series by \$5 to be consistent with Cabin John.

Conference Centers - No changes recommended.

Park Facilities - No changes recommended.

Attachments

ENTERPRISE FUND USER FEES PROPOSAL

For this mid-year review of the Enterprise Fund user fees, staff is recommending fee increases for the golf courses, ice rinks, and indoor tennis facilities. The fee schedules for these operations are included as Attachment 2. Attachment 3 contains the surveys of similar public and private facilities in the area that were completed in July 2002.

Following is the staff justification behind the recommended fee adjustments.

Golf Courses**Background**

At the October 31, 2002 presentation of the Enterprise Fund fee recommendations for FY04, the Planning Board asked staff to explore alternatives or additions to the traditional fees charged at golf courses. The narrative below provides details on the ideas explored by staff and any resultant recommendations.

Alternative Ideas explored and recommendations

Memberships – Most golf courses that have membership fees are membership only private courses (clubs, not open to the public for a daily fee) or privately owned courses that are open to the public for a daily fee.

One public agency, the Baltimore County Revenue Authority (BCRA), has a frequent player program at two of its five golf courses. These two courses are new, and BCRA offered promotional discounts to build a customer base. While this is not technically a membership program, to the best of our knowledge, it is the closest that any publicly owned golf course in the area comes to offering a membership program.

Information staff has gathered regarding memberships from other local or distant public agencies, whether it is for golf courses, swimming pools, or indoor tennis facilities, has not been positive. Most agencies offer memberships because: 1) they were grand-fathered in when the agency acquired the facility from a private entity; 2) their board or council mandated they offer memberships; or 3) they were offered as a promotional incentive to build a customer base.

On the whole, those agencies with memberships have advised us not to offer memberships and said they wished they could get away from them. The primary rationale is that memberships are great for the customers because they get to use the facility at a discounted price when they would probably use the facility anyway at full price. While a membership structure might encourage players to play more often and spend more money at the snack bar and pro shop during their visits, the snack bars, in particular, are more of a service to our customers than a profit center.

Staff does not recommend implementing a membership program.

Prime Time Premium – Staff discussed charging a prime-time premium at our courses during the busiest times, generally weekend mornings and, at some courses, weekday evenings. Staff determined through a phone survey that none of the nearby local public-owned golf courses advertised a prime time premium. Instead they charged the approved fee during the busy times and advertised a discount for the less popular times.

Staff does not recommend implementing a prime-time premium at this time given the increased competition from new golf courses and the current state of the economy.

Expand the weekend fees to include Fridays – Many golfers avoid the crush of players on Saturdays and Sundays by stretching out the weekends and playing on Fridays. To capture additional revenue, many courses apply the weekend fees Friday through Sunday and offer the weekday fees on Monday through Thursday.

While Fridays are busier than the other weekdays, they are not as busy as a weekend. Staff is hesitant to recommend charging weekend fees on Friday at this time. As a partial alternative, staff recommends offering the junior and senior fees on Monday through Thursday only and discontinuing this reduced fee on Fridays. Last season, as part of a pilot program, some of our courses stopped offering the junior and senior rates at 12 noon on Friday. Customer comments regarding this change were minimal, since they still could pay a reduced rate Monday through Thursday.

Montgomery County Schools – It has been the practice in the past to allow the golf teams at Montgomery County Schools to play tryout, practice, and match rounds for free on weekdays at our 18-hole courses as well as the 9-hole Sligo Golf Course. In the fall, August through October, we typically accommodate 25-30 golf teams. Fewer teams participate in the spring season, March through April. The school teams also use the driving ranges for free before the practice and match rounds.

Staff recommends allowing the schools to continue playing the match rounds for free and to charge the school teams the regular junior rate for tryout and practice rounds. Staff recommends that the schools also pay for the driving range usage, although a particular course may offer a discount based on whether the driving range is in high demand by paying customers.

Replay Fee – There are times when a customer wishes to play an additional 18-holes after completing their first 18-hole round. This can benefit the golf course by filling otherwise

unused tee times and has been used informally at different courses in the past. To encourage this, staff recommends formally establishing a replay fee rather than charging the full price.

Additional FY04 Fee Recommendations

Needwood, Northwest, and Sligo Golf Courses – Last fall, staff recommended an incremental increase in the senior greens fees for 9- and 18-holes of 50¢ and \$1 respectively. Staff now recommends an increase in the current fee (not the fee approved last fall) of \$1 for 9-holes and \$2 for 18-holes, which is the same monetary increase that was approved for these courses for the regular greens fees. Seniors still realize a 12-14% reduction off the regular rates.

Little Bennett Golf Course – Little Bennett was built as a high-end destination course with a projected 40-45,000 rounds played per year. Since Little Bennett does not have the nearby high-density population base that Northwest and Needwood have, players do not typically stop by after work to play 9-holes.

Also, since 1996, nine other high-end courses have opened nearby, and there has not been a commensurate increase in the total number of golfers. As a result, the number of rounds originally projected for Little Bennett has not been realized. The average number of rounds played at Little Bennett is in the low 30,000's, from a high of 36,000 rounds in FY98. The manager of Little Bennett feels that this number of rounds is more realistic than the low 40,000's originally projected, considering the current market.

However, when Little Bennett opened in 1994, the fees were the same as Northwest and Needwood. Through the years, the fees at Little Bennett have increased significantly beyond Northwest and Needwood. Even so, Little Bennett's fees are still on the low end of the other high-end golf courses.

Last fall, staff informed the Planning Board that, since Little Bennett opened in 1994, the course has rarely covered its operating expenses and has not begun to pay its annual debt service. Staff determined that, given the same number of rounds played in FY02, fees would need to be \$9 higher per 9-hole round and \$18 higher per 18-hole round to cover its operating and debt service expenses.

The Planning Board expressed concern about such a dramatic increase, but also acknowledged that Little Bennett should cover its expenses, and a more measured approach might be appropriate. Staff proposes a 3-year phase in approach for the increased fees with an annual re-evaluation before implementing the next phase.

For year-1, staff recommends an increase in the regular weekday, weekend, and senior greens fees for 9- and 18-holes of \$3 and \$6 respectively. For junior play, staff recommends an increase in the junior greens fee of only \$1 for 9-holes and \$2 for 18-holes.

White Oak Golf Course - Upcoming road improvements to New Hampshire Avenue will force realignment and shortening of several holes at White Oak, creating a par 3 course. This and other construction impacts as a result of the FDA consolidation at White Oak will continue to create less than desirable conditions for the golfers trying to gain access to this course and to have an enjoyable golfing experience. Therefore, staff does not recommend any fee increases for White Oak.

All Golf Courses – Staff recommends increasing the golf cart fee by \$1 for both 9-holes and 18-holes. These fees have not been increased in 5 years.

In addition, staff recommends an across the board increase in greens fees and other selected new fees associated with the implementation of a new point of sale (POS) reservation system the Commission golf courses in Montgomery and Prince George's counties. See Attachment 4 for an explanation of these fees.

Ice Rinks

Background

The reconstructed and expanded Cabin John Ice Rink opened in FY00 and revenues have generally lived up to or exceeded expectations. The new enclosed ice rink arena in Wheaton Regional Park opened in November 2000 and came close to covering its operating expenses in FY02. After extensive structural repairs, the in-line rink in Wheaton reopened this past fall with an ice surface available for rent from November to March and a roller-skating in-line surface available for rent the remainder of the year.

While revenues have done well, staff re-evaluated all the fees to determine where we could be more aggressive in an attempt to offset some of the skyrocketing utility costs and other expenses to operate these facilities.

Additional FY04 Fee Recommendations

Both Rinks –

- Currently, a patron paying for a group lesson series receives six 30-minute lessons and six practice sessions (during general admission sessions) plus skate rentals for both the lessons and practice sessions. Depending on the complexity of the skills being taught, there are times when a seven-week class would be beneficial. To give

the rinks greater flexibility in scheduling the number of classes per series, staff recommends changing the fee structure to a per lesson fee. Each lesson would include one 30-minute lesson and one practice session (during a general admission session) plus skate rentals for both the lesson and practice session.

The current lesson charge is \$75 for a beginner series and \$80 for an advances series. Staff recommends a \$13.50 fee per beginner lesson and \$15.00 fee per advanced lesson. This equates to \$81 for a beginner series and \$90 for an advances series.

- The demand for leased ice continues to grow. Looking at the survey of nearby rinks, all other rinks charge the same fee regardless of the hour of day. Staff recommends eliminating the non-prime time fee for leased ice time, and charging the prime-time fee for all hours of leased ice.
- Staff recommends increasing the rental fee for the exclusive use of the party room from \$30 to \$40 per hour.
- Staff recommends increasing the summer program (camp) fee from \$150 to \$175 per week.

Wheaton In-Line Rink – Ice hockey continues to grow in popularity and new teams form as quickly as ice time becomes available to accommodate them. Wheaton in-line rink opened its ice surface this past fall and was very successful. Staff recommends increasing the fee to \$210 per hour, which is \$20 per hour lower than the prime time fee at the enclosed rinks.

Wheaton Ice Arena – Staff recommends increasing the Moves/Freestyle pick-up session fee from \$9 to \$10. This proposed fee is \$1 higher than Cabin John's current fee because Cabin John offers a 45-minute session while Wheaton Ice Arena offers a 60-minute session.

Indoor Tennis

Background

Last fall, staff did not recommend increases in the spot-time or seasonal fees because we felt these fees were appropriately set. Since then, staff has re-evaluated the fees at the indoor tennis facilities.

Cabin John continues to be very popular. The seasonal reservations are consistently near capacity (95% or above). For example, the lottery for the upcoming 2003-2004 seasonal

reservations has already been held, and over 1300 applications were received for the 600 available time-slots. Only a handful of 6am and 11pm time-slots were not filled.

Wheaton, on the other hand, has more difficulty in filling the seasonal time-slots (60% capacity over the 32 week season). Staff believes that the main reason for this is the six outdoor public courts that are adjacent to the indoor tennis facility. There is a large informal group of players who use the outdoor courts on a regular basis unless the weather is unfavorable, in which case they will pay to play indoors. During the cold winter months of November through February, the outdoor players purchase unsold seasonal time, and Wheaton's occupancy for these months jumps to 95%.

In the early 1990's, Wheaton lost a significant portion of its customer base due to the construction of the permanent bubble, subsequent condensation problems with the new facility, and the recent opening of the Fairland bubble in 1988. A contributing factor was thought to be a nationwide downturn in the number of regular tennis players. In 1983, there were 24 million regular tennis players (those who played 10 times or more per year). By 1998, this number was estimated at only 4 million.

Over the last six to eight years, efforts have been made to encourage patrons to return to Wheaton. Beginning in 1996, the fees at Wheaton were reduced overall, and fees for selected time slots on the fringe of the prime time were reduced further to non-prime time rates. Some of these fringe reductions were also made at Cabin John. Wheaton also provided a senior discount on weekdays between 9am and 5pm.

Upon evaluation, staff believes that the reduced rates at Wheaton have not increased usage and have merely provided a significant break for the patrons that would be there anyway. In addition, the multiple fees charged on a particular day served to confuse our patrons and employees. At both facilities, the majority of the patrons during daytime hours on the weekdays are senior citizens. The senior discount at Wheaton has provided few, if any, new users, and has prompted concerns as to why this discount is not offered at Cabin John.

Both Tennis Facilities - It is difficult to compare the fees offered at Cabin John and Wheaton to other indoor tennis facilities. The Commission in Prince George's County has three indoor tennis bubbles with fees generally lower than those at Cabin John and Wheaton. However, the facilities in Prince George's County are not under the same pressures as our Montgomery County facilities to cover operating expenses and capital improvement costs through user fees. The other indoor tennis facilities in Montgomery County are located within clubs. The clubs, which charge a membership fee, offer other amenities in addition to the tennis courts.

While, for the most part, the hourly seasonal fees at Cabin John and Wheaton are lower than the hourly seasonal fee charged at the clubs, staff does not recommend an overall increase in

the hourly fees at this time. However, staff does recommend increasing the Cabin John Saturday 6pm and 7pm time slots to the prime time rate and the Saturday and Sunday 11pm rate to match the 10pm rate. Staff also recommends aligning the fees for particular time slots offered at Wheaton to match those at Cabin John. This is a step towards consistency in the fees offered at Cabin John and Wheaton.

Staff realizes that, in order to achieve this consistency, some of the recommended increases are significant. Staff proposes that the fee increases be phased in over 2 years. Also, any patron that has registered for a seasonal time slot during the lottery process this spring will be charged the current rate. Any patron registering for seasonal time later this year will be charged the higher proposed fee. Likewise, during the lottery process for the next two years, the patrons will be charged the previous year's fee so that these patrons will not make up the significant increase in one year's time.

See the attached chart to view the fees current charged at Cabin John and Wheaton during each time slot offered at the facilities. The chart also shows the recommended increases to be implemented in April 2003 and April 2004.

Cabin John - The current summer fees are \$10 and \$12 per court hour at various times during the day. Staff recommends consolidating the summer time slots to an every day schedule of 6am and 10pm (\$10 per hour) and 7am-9pm (\$12 per hour).

Wheaton

- Staff recommends eliminating the weekday senior fee offered at Wheaton to be consistent with Cabin John.
- Last fall, staff recommended increasing both beginner and advanced group lesson series at Cabin John by \$5. Staff now recommends the same increase at Wheaton to be consistent with Cabin John.
- The current summer rates at Wheaton are \$5 per hour from opening to 5pm and \$10 per hour from 6pm-10pm. The summer occupancy at Wheaton on a clear weather day is 25% and on a rainy day is 80%. On clear days, the current fees do not cover the cost for overhead and to staff the facility. Staff recommends increasing the summer fees to \$9 per hour from opening to 5pm and \$12 per hour from 6pm-10pm.

INDOOR TENNIS - SEASONAL HOURLY FEES

Currently Approved and Proposed April 2003 and Proposed April 2004
March 20, 2003

S A T U R D A Y			
Cabin John		Wheaton	
Current	Proposed April 2003	Proposed April 2003	Proposed April 2004
8am	12	11	11
9am	28	18	25
10am	28	18	25
11am	28	25	25
12pm	28	25	25
1pm	28	25	25
2pm	28	25	25
3pm	28	25	25
4pm	28	25	25
5pm	28	25	25
6pm	22	22	25
7pm	22	22	25
8pm	ST-22	ST-21	ST-21
9pm	ST-22	ST-21	ST-21
10pm	ST-22	ST-15	ST-18
11pm	ST-16	ST-15	ST-18

S U N D A Y			
Cabin John		Wheaton	
Current	Proposed April 2003	Proposed April 2003	Proposed April 2004
8am	12	11	11
9am	28	18	25
10am	28	18	25
11am	28	25	25
12pm	28	25	25
1pm	28	25	25
2pm	28	25	25
3pm	28	25	25
4pm	28	25	25
5pm	28	25	25
6pm	28	22	25
7pm	28	22	25
8pm	28	22	25
9pm	28	22	25
10pm	18	13	13
11pm	14	13	13

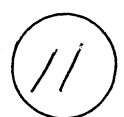
M O N D A Y - F R I D A Y			
Cabin John		Wheaton	
Current	Proposed April 2003	Proposed April 2003	Proposed April 2004
8am	12	12	12
9am	20	20	20
10am	20	20	20
11am	20	20	20
12pm	20	20	20
1pm	20	20	20
2pm	20	20	20
3pm	20	20	20
4pm	20	20	20
5pm	28	28	28
6pm	28	28	28
7pm	28	28	28
8pm	28	28	28
9pm	28	28	28
10pm	28	28	28
11pm	14	14	14

ST (Spot Time) = These are the current and proposed Spot Time rates for these time slots for parties, tournaments, etc. No seasonal rentals are offered during these times. All spot time rates are \$2 higher per hour than the hourly seasonal rates

- Early Morning Time Slots
- Weekday - Middle of the Day Time Slots
- Prime-Time Time Slots
- Late Night Time Slots

PARK ENTERPRISE FACILITY/USER FEES

GOLF COURSES							
	CURRENT CHARGE	EFFECTIVE DATE	APPROVED CHARGE OCT 2002	PROPOSED CHARGE MAR 2003	% CHANGE from CURRENT CHARGE	EFFECTIVE DATE	
Northwest Golf Course							
1	9 Holes						
2	Regular - Weekday	16.00	Apr-01	17.00			Apr-03
3	Regular - Weekend	20.00	Apr-02	21.00			Apr-03
4	Senior - Weekday	14.00	Apr-01	14.50	15.00	7%	Apr-03
5	Junior - Weekday	13.00	Apr-01	No Change			Apr-01
6	18 Holes						
7	Regular - Weekday	26.00	Apr-01	28.00			Apr-03
8	Regular - Weekend	33.00	Apr-02	35.00			Apr-03
9	Senior - Weekday	22.00	Apr-01	23.00	24.00	9%	Apr-03
10	Junior - Weekday	21.00	Apr-01	No Change			Apr-01
Needwood Golf Course							
11	9 Holes						
12	Regular - Weekday	16.00	Apr-01	17.00			Apr-03
13	Regular - Weekend	20.00	Apr-02	21.00			Apr-03
14	Senior - Weekday	14.00	Apr-01	14.50	15.00	7%	Apr-03
15	Junior - Weekday	13.00	Apr-01	No Change			Apr-01
16	18 Holes						
17	Regular - Weekday	26.00	Apr-01	28.00			Apr-03
18	Regular - Weekend	33.00	Apr-02	35.00			Apr-03
19	Senior - Weekday	22.00	Apr-01	23.00	24.00	9%	Apr-03
20	Junior - Weekday	21.00	Apr-01	No Change			Apr-01
21	Executive Nine - 9 Holes						
22	Regular - Weekday	11.00	Apr-01	12.00			Apr-03
23	Regular - Weekend	14.00	Apr-02	15.00			Apr-03
24	Senior - Weekday	10.00	Apr-01	No Change			Apr-01
25	Junior - Weekday	10.00	Apr-01	No Change			Apr-01
Little Bennett Golf Course							
26	9 Holes						
27	Regular - Weekday	17.00	Apr-01	18.00	20.00	18%	Apr-03
28	Regular - Weekend	23.00	Apr-02	24.00	26.00	13%	Apr-03
29	Senior - Weekday	15.00	Apr-01	No Change	18.00	20%	Apr-03
30	Junior - Weekday	14.00	Apr-01	No Change	15.00	7%	Apr-03
31	18 Holes						
32	Regular - Weekday	32.00	Apr-01	34.00	38.00	19%	Apr-03
33	Regular - Weekend	46.00	Apr-02	48.00	52.00	13%	Apr-03
34	Senior - Weekday	24.00	Apr-01	26.00	30.00	25%	Apr-03
35	Junior - Weekday	22.00	Apr-01	No Change	24.00	9%	Apr-03
Sligo Golf Course							
36	9 Holes						
37	Regular - Weekday	13.00	Apr-01	14.00			Apr-03
38	Regular - Weekend	16.00	Apr-01	17.00			Apr-03
39	Senior - Weekday	11.00	Apr-01	11.50	12.00	9%	Apr-03
40	Junior - Weekday	11.00	Apr-01	No Change			Apr-01
41	18 Holes						
42	Regular - Weekday	22.00	Apr-01	24.00			Apr-03
43	Senior - Weekday	19.00	Apr-01	20.00	21.00	11%	Apr-03
44	Junior - Weekday	19.00	Apr-01	No Change			Apr-01
White Oak Golf Course							
45	9 Holes						
46	Regular - Weekday	10.00	Apr-01	No Change			Apr-01
47	Regular - Weekend	12.00	Apr-01	No Change			Apr-01
48	Senior - Weekday	8.00	Apr-01	No Change			Apr-01
49	Junior - Weekday	7.00	Apr-01	No Change			Apr-01
50	18 Holes						
51	Regular - Weekday	16.00	Apr-02	No Change			Apr-02
52	Senior - Weekday	14.00	Apr-02	No Change			Apr-02
53	Junior - Weekday	13.00	Apr-02	No Change			Apr-02
All Golf Courses							
54	Golf Carts						
55	Per Person - 9 Holes	8.00	Apr-98	No Change	9.00	13%	Apr-03
56	Per Person - 18 Holes	12.00	Apr-98	No Change	13.00	8%	Apr-03
57	Private Lessons						
58	Regular - Per Lesson	40.00	Apr-01	No Change			Apr-01
59	Reductions for Certified First Tee participants and their accompanying adult mentors						
60	Reduction on Greens Fees	New Fee		50% off			Nov-02
61	Bucket of Range Balls -limit 1 daily - approximately 50 balls	New Fee		1.00			Nov-02
62	Leagues						
63	Administrative Fee per person per round	2.00	Apr-98	No Change			Apr-98



PARK ENTERPRISE FACILITY/USER FEES

Proposed March 2003

ICE RINKS							
	CURRENT CHARGE	EFFECTIVE DATE	APPROVED CHARGE OCT 2002	PROPOSED CHARGE MAR 2003	% CHANGE from CURRENT CHARGE	EFFECTIVE DATE	
Cabin John							
General Admission - 2 hours							
1	Tot - (ages 3 to 4)	3.00	Sep-02	No Change		Sep-02	
2	Child - (ages 5 to 10)	5.00	Sep-02	No Change		Sep-02	
3	Regular (11 & over)	6.00	Sep-02	No Change		Sep-02	
4	Holidays - (ages 5 and up)	6.00	Sep-02	No Change		Sep-02	
5	Sr. Citizen (60+) - Wday (Gen or Adult Session o	5.00	Sep-02	No Change		Sep-02	
6	Cheapskate - Wkday Special Session (incl skate:	5.50	Sep-02	No Change		Sep-02	
7	Dance Admission						
8	Dance - 2 hours	7.50	Sep-02	No Change		Sep-02	
9	Dance - 2 1/2 hours	8.50	Sep-02	No Change		Sep-02	
10	Lessons - Per Person						
11	Group Lessons - Regular - Per Series *	75.00	Sep-01	80.00	CHANGE	Sep-03	
12	Group Lessons - Advanced - Per Series *	80.00	Sep-01	85.00	CHANGE	Sep-03	
13	Group Lessons - Regular - Per 30 min lesson **			13.50	NEW FEE	Sep-03	
14	Group Lessons - Advanced - Per 30 min lesson **			15.00	NEW FEE	Sep-03	
15	Private Lessons - 30 mins ***	24.00-unlimited	Sep-00	No Change		Sep-00	
16	Private Lessons - 15 mins ***	12.00-unlimited	Sep-00	No Change		Sep-00	
17	Semi-Private (2 persons) - 30 mins ***	12.00-unlimited	Sep-00	No Change		Sep-00	
18	Lease Time - 60 minutes						
19	Prime Time (5pm-10pm, M-F, all day S & S)	230.00	Sep-02	No Change		Sep-02	
20	Non-Prime Time	205.00	Sep-02	No Change	DELETE	Apr-03	
21	Party Rental (1 1/2 hr) - First 100 people	345.00	Sep-02	No Change		Sep-02	
22	Party Rental - per person above 100 up to 450	3.00	Sep-00	4.00		Sep-03	
23	Party Rental - Refundable Security Deposit	100.00	Sep-00	150.00		Sep-03	
24	Small Rink	150.00	Sep-02	No Change		Sep-02	
25	Moves/Freestyle - 45 mins						
26	Seasonal	8.00	Sep-02	No Change		Sep-02	
27	Pick-up	9.00	Sep-02	No Change		Sep-02	
28	Pick-up Hockey						
29	Pick-up Hockey	10.00	Sep-99	No Change		Sep-99	
30	Skate Rental						
31	Per Pair - All Ages	3.00	Sep-02	No Change		Sep-02	
32	Party Room Rental						
33	Room Rental - Per Hour	30.00	Sep-02	No Change	40.00	33%	Sep-03
34	Party Room - Refundable Security Deposit	50.00	Sep-00	No Change		Sep-00	
35	Summer Program - 1 week						
36	1/2 Day Program	150.00	Sep-98	No Change	175.00	17%	Apr-03
37	Wheaton						
38	General Admission - 2 hours						
39	Tot - (ages 3 to 4)	3.00	Sep-02	No Change		Sep-02	
40	Child - (ages 5 to 10)	4.75	Sep-02	5.00		Sep-03	
41	Regular (11 & over)	5.75	Sep-02	6.00		Sep-03	
42	Holidays - (ages 5 and up)	5.75	Sep-02	6.00		Sep-03	
43	Sr. Citizen (60+) - Wday (Gen or Adult Session o	4.75	Sep-02	5.00		Sep-03	
44	Cheapskate - Wkday Special Session (incl skate:	5.50	Sep-02	No Change		Sep-02	
45	Dance Admission						
46	Dance - 2 hours	7.50	Sep-02	No Change		Sep-02	
47	Lessons - Per Person						
48	Group Lessons - Regular - Per Series *	75.00	Sep-01	No Change	CHANGE	Sep-03	
49	Group Lessons - Advanced - Per Series *	80.00	Sep-01	No Change	CHANGE	Sep-03	
50	Group Lessons - Regular - Per 30 min lesson **			13.50	NEW FEE	Sep-03	
51	Group Lessons - Advanced - Per 30 min lesson **			15.00	NEW FEE	Sep-03	
52	Private Lessons - 30 mins ***	24.00-unlimited	Sep-00	No Change		Sep-00	
53	Private Lessons - 15 mins ***	12.00-unlimited	Sep-00	No Change		Sep-00	
54	Semi-Private (2 persons) - 30 mins ***	12.00-unlimited	Sep-00	No Change		Sep-00	
55	Lease Time - 60 minutes						
56	Prime Time (5pm-10pm, M-F, all day S & S)	230.00	Sep-02	No Change		Sep-02	
57	Non-Prime Time	205.00	Sep-02	No Change	DELETE	Apr-03	
58	Party Rental (1 1/2 hr) - First 100 people	345.00	Sep-02	No Change		Sep-02	
59	Party Rental - per person above 100 up to 450	3.00	Sep-00	4.00		Sep-03	
60	Party Rental - Refundable Security Deposit	100.00	Sep-00	150.00		Sep-03	
61	In-Line Rink - ice surface in winter	New Fee	Nov-02	195.00	210.00	8%	Apr-03
62	In-Line Rink - in-line surface in summer	New Fee	Nov-02	75.00			Nov-02
63	Moves/Freestyle - 60 mins						
64	Pick-up	9.00	Sep-02	No Change	10.00	11%	Sep-03
65	Pick-up Hockey and Speed Skating						
66	Pick-up Hockey	10.00	Sep-00	No Change		Sep-00	
67	Pick-up Speed Skating	10.00	Sep-00	No Change		Sep-00	
68	Skate Rental						
69	Per Pair - All Ages	3.00	Sep-02	No Change		Sep-02	
70	Party Room Rental						
71	Room Rental - Per Hour	30.00	Sep-02	No Change	40.00	33%	Sep-03
72	Party Room - Refundable Security Deposit	50.00	Sep-00	No Change		Sep-03	
73	Summer Program - 1 week						
74	1/2 Day Program	150.00	Sep-98	No Change	175.00	17%	Apr-03

* Group Lessons - Series includes 6 - 30 minute lessons & skate rentals plus 6 practice sessions (during general admission sessions) & skate rentals
 ** Group Lessons - per lesson includes 1 - 30 minute lesson & skate rental plus 1 practice session (during general admission sessions) & skate rental
 *** Admission fees not included - charge varies by instructor in accordance with their respective qualifications. The instructor contracts were renegotiated Summer 2000.

12

PARK ENTERPRISE FACILITY/USER FEES

Proposed March 2003

INDOOR TENNIS

	CURRENT CHARGE	EFFECTIVE DATE	APPROVED CHARGE OCT 2002	% CHANGE from CURRENT CHARGE	PROPOSED CHARGE MAR 2003	EFFECTIVE DATE	% CHANGE from MAR 2003 CHARGE	PROPOSED CHARGE MAR 2004	EFFECTIVE DATE

Cabin John

Spot Time - Per Court Hour										
	Current Time Slots	Proposed Time Slots								
1	Spot Time Hourly Fee (added to the Seasonal Hourly Fee)		2.00	Apr-93	No Change	No Change	Apr-93	No Change	Apr-93	
2	Saturday *	8PM-10PM	8PM-11PM	22.00	Apr-01	No Change	Apr-01	No Change	Apr-01	
3	Saturday *	11PM	" "	16.00	Apr-01	No Change	Apr-01	22.00	16%	
4	HOLIDAYS **	9AM-4PM	9AM-4PM	30.00	Apr-01	No Change	Apr-01	No Change	Apr-01	
5	Seasonal - Per Hour Per Court (Full Season = 32 weeks x hourly fee)									
6	Monday - Friday	6AM	6AM	12.00	Apr-01	No Change	Apr-01	No Change	Apr-01	
7	Monday - Friday	7AM-4PM	7AM-4PM	20.00	Apr-01	No Change	Apr-01	No Change	Apr-01	
8	Monday - Friday	5PM-10PM	5PM-10PM	28.00	Apr-01	No Change	Apr-01	No Change	Apr-01	
9	Monday - Friday	11PM	11PM	14.00	Apr-01	No Change	Apr-01	No Change	Apr-01	
10	Saturday - Sunday	6AM	6AM	12.00	Apr-01	No Change	Apr-01	No Change	Apr-01	
11	Saturday	7AM-5PM	7AM-7PM	28.00	Apr-01	No Change	Apr-01	No Change	Apr-01	
12	Saturday	6PM-7PM	" "	22.00	Apr-01	No Change	Apr-03	25.00	14%	
13	Sunday	7PM-9PM	7PM-9PM	28.00	Apr-01	No Change	Apr-01	No Change	Apr-01	
14	Sunday	10PM	10PM-11PM	18.00	Apr-01	No Change	Apr-01	No Change	Apr-01	
15	Sunday	11PM	" "	14.00	Apr-01	No Change	Apr-03	16.00	14%	
16	Everyday	6AM & 10PM		10.00			Apr-03		Apr-03	
17	Everyday	7AM-9PM		12.00			Apr-03		Apr-03	
18	Lessons									
19	Group (series) Beginner/Intermediate ***			65.00	Sep-99	70.00	Apr-03	No Change	Apr-03	
20	Group (series) Advanced ***			75.00	Sep-99	80.00	Apr-03	No Change	Apr-03	
21	Private - 1 hour - 1-2 students ****			28.00	Sep-95	30.00	Apr-03	No Change	Apr-03	
22	Private - 1 hour - 3-4 students ****			30.00	Sep-95	32.00	Apr-03	No Change	Apr-03	
23	Summer Program - 1 week									
24	*1/2 Day Program			150.00	Apr-01	No Change	Apr-01	No Change	Apr-01	

Wheaton

Spot Time - Per Court Hour										
	Current Time Slots	Proposed Time Slots								
25	Spot Time Hourly Fee (added to the Seasonal Hourly Fee)		2.00	Apr-93	No Change	No Change	Apr-93	No Change	Apr-93	
26	Saturday *	8PM-9PM	8PM-9PM	21.00	Apr-00	No Change	Apr-00	No Change	Apr-00	
27	Seasonal - Per Hour Per Court (Full Season = 32 weeks x hourly fee)									
28	Monday - Friday	6AM-8AM	6AM	11.00	Apr-00	No Change	Apr-00	No Change	Apr-00	
29	Monday - Friday	" "	7AM-8AM	13.00	Apr-03	18%	Apr-03	15.00	15%	
30	Monday - Friday	9AM-5PM	9AM-4PM	15.00	Apr-00	No Change	Apr-00	No Change	Apr-00	
31	Monday - Friday	" "	5PM	20.00	Apr-03	33%	Apr-03	25.00	25%	
32	Monday - Friday (Seniors)	9AM-5PM	DELETE	13.00	Apr-00	No Change	DELETE			
33	Monday - Friday	6PM-9PM	6PM-9PM	25.00	Apr-00	No Change	Apr-00	No Change	Apr-00	
34	Monday - Friday	10PM-11PM	10PM	13.00	Apr-00	No Change	Apr-03	19.00	46%	
35	Monday - Friday	" "	11PM	No Change	Apr-00	No Change	Apr-00	No Change	Apr-00	
36	Saturday - Sunday	6AM-8AM	6AM	11.00	Apr-00	No Change	Apr-00	No Change	Apr-00	
37	Saturday - Sunday	" "	7AM-8AM	18.00	Apr-03	64%	Apr-03	25.00	39%	
38	Saturday-Sunday	9AM-5PM	9AM-5PM	25.00	Apr-00	No Change	Apr-00	No Change	Apr-00	
39	Saturday	6PM-7PM	6PM-7PM	19.00	Apr-00	No Change	Apr-03	22.00	16%	
40	Saturday	10PM-11PM	10PM-11PM	13.00	Apr-00	No Change	Apr-03	16.00	23%	
41	Sunday	6PM-9PM	6PM-9PM	19.00	Apr-00	No Change	Apr-03	22.00	16%	
42	Sunday	10PM-11PM	10PM-11PM	13.00	Apr-00	No Change	Apr-00	No Change	Apr-00	
43	Summer - Per Court Hour (all Spot Time - No Seasonal Fees in the Summer)									
44	Everyday	9AM-5PM	7AM-5PM	5.00	Apr-01	No Change	Apr-03	10.00	100%	
45	Everyday	6PM-10PM	6PM-10PM	9.00	Apr-01	No Change	Apr-03	12.00	33%	
46	Lessons									
47	Group (series) Beginner/Intermediate ***			65.00	Sep-99	No Change	Apr-03	70.00	8%	
48	Group (series) Advanced ***			75.00	Sep-99	No Change	Apr-03	80.00	7%	
49	Private - 1 hour - 1-2 students ****			28.00	Sep-95	30.00	Apr-03	No Change	Apr-03	
50	Private - 1 hour - 3-4 students ****			30.00	Sep-95	32.00	Apr-03	No Change	Apr-03	
51	Summer Program - 1 week									
52	*1/2 Day Program			150.00	Apr-01	No Change	Apr-01	No Change	Apr-01	

13

AREA GOLF COURSE SURVEY

July 2002

	M-NCPPC - MC										Montgomery County Revenue Authority						M-NCPPC - PG										
	Little Bennett Opened 1995		Northwest		Needwood Exec Nine		Sligo (9 holes)		White Oak (9 holes)		Laytonsville(1)		Falls Road		Rattlewood Opened 1997		Hampshire Greens Opened 1999		Paint Branch - 9-holes		Hanson Creek - 9-holes		Enterprise				
	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident			
19 GREENS FEES																											
20 9-Holes																											
21 Regular - Weekday	17.00	16.00	17.00	16.00	16.00	11.00	13.00	10.00	16.00	16.00	16.00	18.00	18.00	13.00	11.00	28.00	11.00	13.00	13.00	13.00	11.00	11.00	13.00	13.00	13.00	13.00	
22 Regular - Weekend	20.00	20.00	20.00	20.00	20.00	14.00	16.00	12.00	20.00	20.00	22.00	22.00	20.00	20.00	20.00	34.00	20.00	20.00	20.00	16.00	13.00	13.00	16.00	16.00	16.00	16.00	
23 Senior - Weekday	5.00	14.00	14.00	10.00	14.00	10.00	11.00	8.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	24.00	13.00	10.00	8.00	8.00	8.00	8.00	10.00	10.00	10.00	10.00	
24 Junior - Weekday	14.00	13.00	13.00	10.00	13.00	10.00	11.00	7.00	11.00	11.00	11.00	11.00	11.00	11.00	11.00	7.50	11.00	10.00	8.00	8.00	8.00	8.00	10.00	10.00	10.00	10.00	
25 18-Holes																											
26 Regular - Weekday	32.00	26.00	26.00	26.00	26.00	22.00	22.00	16.00	25.00	25.00	27.00	27.00	25.00	25.00	25.00	47.50	25.00	18.00	15.00	15.00	15.00	15.00	18.00	18.00	23.00	28.00	
27 Regular - Weekend	46.00	33.00	33.00	33.00	33.00	33.00	31.00	16.00	31.00	31.00	33.00	33.00	31.00	31.00	31.00	59.50	31.00	21.00	18.00	18.00	18.00	18.00	21.00	21.00	26.00	33.00	
28 Senior - Weekday	24.00	22.00	22.00	22.00	22.00	19.00	14.00	14.00	19.00	19.00	20.00	20.00	20.00	20.00	20.00	42.50	20.00	12.00	12.00	12.00	12.00	12.00	15.00	15.00	16.00	19.00	
29 Junior - Weekday	22.00	21.00	21.00	21.00	21.00	19.00	13.00	13.00	19.00	18.00	23.00	23.00	18.00	18.00	18.00	16.00	18.00	12.00	12.00	12.00	12.00	12.00	15.00	15.00	16.00	19.00	
30 CART RENTALS																											
31 Golf Cart - 9 Holes																											
32 Fee per person - single	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	9.00	8.00	8.00	9.00	9.00	9.00	Included	9.00	10.00	10.00	10.00	10.00	10.00	12.00	12.00	12.00	12.00	
33 Fee per cart - single or double	9.00	9.00	9.00	9.00	9.00	7.50	7.50	9.00	Included	Included	6.00	6.00	Included	Included	Included	Included	Included	6.00	6.00	6.00	6.00	6.00	9.00	9.00	9.00	12.00	
34 Golf Cart - 18 Holes																											
35 Fee per person - single	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.50	13.50	13.50	13.50	13.50	13.50	13.50	13.50	13.50	13.50	15.00	15.00	15.00	15.00	
36 Fee per cart - single or double	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	13.50	13.50	13.50	27.00	27.00	27.00	Included	28.00	28.00	28.00	28.00	28.00	28.00	15.00	15.00	18.00	24.00	

	City of Rockville										Timbers of Troy (Howard County)		Trotter's Glen		Waverly Woods		Worthington Manor		Links at Chalcedon		Blue Marsh		Maryland National		Musket Ridge		Whiskey Creek		
	Resident		Non-Resident		Resident		Non-Resident		Resident		Non-Resident		Resident		Non-Resident		Resident		Non-Resident		Resident		Non-Resident		Resident		Non-Resident		
	Opened 1996	Opened 1998	Opened 1996	Opened 1998	Opened 1996	Opened 1998	Opened 1996	Opened 1998	Opened 1996	Opened 1998	Opened 1996	Opened 1998	Opened 1996	Opened 1998	Opened 1996	Opened 1998	Opened 1996	Opened 1998	Opened 1996	Opened 1998	Opened 1996	Opened 1998	Opened 1996	Opened 1998	Opened 1996	Opened 1998	Opened 1996	Opened 1998	
19 GREENS FEES																													
20 9-Holes																													
21 Regular - Weekday	15.00	17.00	17.00	17.00	16.00	19.00	16.00	16.00	35.00	29.00	29.00	32.00	32.00	32.00	32.00	45.00	45.00	28.00	28.00	28.00	28.00	28.00	42.00	42.00	42.00	42.00	42.00	42.00	
22 Regular - Weekend	17.00	20.00	20.00	20.00	20.00	23.00	18.00	18.00	40.00	32.00	32.00	34.00	34.00	34.00	34.00	60.00	60.00	33.00	33.00	33.00	33.00	33.00	42.00	42.00	42.00	42.00	42.00	42.00	
23 Senior - Weekday	13.00	15.00	15.00	13.00	13.00	13.00	13.00	13.00	29.00	29.00	29.00	29.00	29.00	29.00	29.00	29.00	29.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00
24 Junior - Weekday	12.00	14.00	14.00	7.00	7.00	7.00	7.00	7.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00
25 18-Holes																													
26 Regular - Weekday	25.00	28.00	28.00	25.00	25.00	35.00	26.00	26.00	60.00	45.00	45.00	48.00	48.00	48.00	48.00	60.00	60.00	55.00	55.00	55.00	55.00	55.00	75.00	75.00	75.00	75.00	75.00	75.00	
27 Regular - Weekend	28.00	33.00	33.00	42.00	42.00	42.00	31.00	31.00	79.00	60.00	60.00	62.00	62.00	62.00	62.00	80.00	80.00	65.00	65.00	65.00	65.00	65.00	90.00	90.00	90.00	90.00	90.00	90.00	
28 Senior - Weekday	21.00	24.00	24.00	20.00	20.00	20.00	22.00	22.00	47.00	38.00	38.00	38.00	38.00	38.00	38.00	38.00	38.00	27.50	27.50	27.50	27.50	27.50	27.50	27.50	27.50	27.50	27.50	27.50	27.50
29 Junior - Weekday	20.00	23.00	23.00	12.00	12.00	12.00	12.00	12.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	27.50	27.50	27.50	27.50	27.50	27.50	27.50	27.50	27.50	27.50	27.50	27.50
30 CART RENTALS																													
31 Golf Cart - 9 Holes																													
32 Fee per person - single	9.00	9.00	9.00	7.50	7.50	7.50	9.00	9.00	Included	Included	6.00	6.00	Included	Included	Included	Included	Included	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00	6.00
33 Fee per cart - single or double	9.00	9.00	9.00	7.50	7.50	7.50	18.00	18.00	Included	Included	10.00	10.00	Included	Included	Included	Included	Included	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	
34 Golf Cart - 18 Holes																													
35 Fee per person - single	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	13.00	
36 Fee per cart - single or double	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	13.50	13.50	13.50	27.00	27.00	27.00	Included	28.00	28.00	28.00	28.00	28.00	28.00	15.00	15.00	18.00	18.00	24.00	24.00	

(1) Under construction; fees reflected are latest fee data prior to start of construction.
 (2) Privately owned and operated - open to the public as a daily fee course.

Area Ice Rink Survey

Sept 2002

	Cabin John		Wheaton		MNCPPC - PG Herbert Wells/Tucker Rd		The Gardens Ice House		SkateQuest - Reston (3)		ARC, Ice Rockville (4)		Bowie		Fairfax		Fairfax Park Authority		Skate Frederick		Columbia	
					Resident	Non-Resident									Resident	Non-Resident						
1	ADMISSION - WEEKDAY																					
2	Adult	6.00	5.75	5.00	5.00	6.00	5.00	5.00	5.50	4.50	4.50	6.00	4.50	5.00	4.50	5.00	5.00	5.00	5.00	5.00	5.00	
3	Child	5.00	4.75	4.00	5.00	4.00	5.00	See Adult Fee	See Adult Fee	4.00	4.00	5.50	4.00	5.50	4.00	4.50	4.50	4.50	4.50	4.50	5.00	
4	Ages for Child Prices																					
5	Tot	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	
6	Ages for Tot Prices																					
7	Senior	5.00	4.75	4.00	5.00	4.00	5.00	4.00	4.95	4.00	4.95	4.00	4.25	2.50	2.50	2.50	2.50	2.50	2.50	2.50	3.50	
8	ADMISSION - WEEKEND																					
9	Adult	6.00	5.75	5.00	6.00	6.00	6.00	6.00	6.00	6.00	7.70	4.50	6.50	5.00	5.00	5.50	6.00	6.00	6.00	6.00	6.00	
10	Child	5.00	4.75	4.00	5.00	4.00	5.00	See Adult Fee	See Adult Fee	5.00	7.70	4.00	5.75	4.50	4.50	5.00	5.50	6.00	6.00	6.00	6.00	
11	Tot	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	
12	See Adult Fee																					
13	SKATE RENTAL																					
14	Figure Skates	3.00	3.00	4.00	4.00	4.00	2.50	2.50	2.50	3.00	2.20	2.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	
15	MOVES/FREESTYLE																					
16	Seasonal - 45 minutes	8.00	9.00	10.00	10.00	10.00	8.00	8.00	8.00	8.00	7.00	7.00	7.00	7.00	7.50	7.50	7.50	7.50	7.50	7.50	7.50	
17	Pickup - 45 minutes	9.00	9.00	10.00	10.00	10.00	8.00	8.00	8.00	8.00	7.70	8.00	8.50	8.50	8.50	8.50	8.50	8.50	8.50	8.50	8.50	
18	LEASING																					
19	Prime time - 60 minutes	230.00	230.00	215.00	215.00	215.00	265.00	265.00	250.00	275.00	250.00	200.00	200.00	200.00	210.00	210.00	210.00	210.00	210.00	210.00	225.00	
20	Non-prime time - 60 minutes	205.00	205.00	215.00	215.00	215.00	265.00	265.00	250.00	275.00	250.00	200.00	200.00	200.00	210.00	210.00	210.00	210.00	210.00	210.00	225.00	
21	LESSONS - GROUP																					
22	Group Reg - 6 wks; 30 mins (1)	75.00	75.00	65.00	65.00	65.00	78.00	78.00	75.00	84.00	75.00	67.00	67.00	67.00	67.00	67.00	67.00	67.00	67.00	67.00	67.00	
23	Group Adv - 60 weeks; 30 mins (1/2)	80.00	80.00	70.00	70.00	70.00	78.00	78.00	75.00	84.00	75.00	67.00	67.00	67.00	67.00	67.00	67.00	67.00	67.00	67.00	67.00	

(1) Lesson packages vary by location. All prices have been calculated to the 6 week/30 minute amount.
 (2) Group Special; Patch, Free Style, and Precision.
 (3) No general use during weekdays; for lease time add \$1 per person for skate rental.
 (4) Weekday admission only includes skate rental.

Area Indoor Tennis Fee Survey

(Hourly Rates for Seasonal Time Reservations)

	M-NCPPC - PG (20% surcharge for Non-Residents)										July 2002											
	Cabin John		Wheaton		Watkins		Cosca		Fairland		Indian Springs		Quince Orchard		Aspen Hill		Whitley Park		Potomac		Georgetown Prep	
	Perm Bldg	Bubble	Perm Bldg	Bubble	Bubble	Bubble	Bubble	Bubble	Bubble	Bubble	Bubble	Bubble	Bubble	Bubble & Bldg	Bubble	Bubble	Bubble	Bubble	Bubble	Bubble	Bubble	Bubble
1																						
2	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks
3	6	6	6	6	6	6	6	6	6	6	6	6	6	4 & 6	4	4	4	4	4	4	4	6
4	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks	32 weeks
5	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am
6	\$20.00	\$11.00	\$20.00	\$15.00	\$25.00	\$11.00	\$20.00	\$15.00	\$25.00	\$11.00	\$20.00	\$15.00	\$25.00	\$29.00	\$26.00	\$26.00	\$26.00	\$26.00	\$26.00	\$26.00	\$26.00	\$26.00
7	\$20.00	\$15.00	\$20.00	\$13.00	\$25.00	\$15.00	\$20.00	\$13.00	\$25.00	\$15.00	\$20.00	\$13.00	\$25.00	\$19.00	\$26.00	\$26.00	\$26.00	\$26.00	\$26.00	\$26.00	\$26.00	\$26.00
8	\$28.00	\$25.00	\$28.00	\$19.00	\$25.00	\$28.00	\$19.00	\$25.00	\$28.00	\$19.00	\$25.00	\$19.00	\$25.00	\$29.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00
9	\$28.00	\$11.00	\$28.00	\$19.00	\$28.00	\$11.00	\$28.00	\$19.00	\$28.00	\$11.00	\$28.00	\$19.00	\$28.00	\$29.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00
10	\$28.00	\$25.00	\$28.00	\$19.00	\$25.00	\$28.00	\$19.00	\$25.00	\$28.00	\$19.00	\$25.00	\$19.00	\$25.00	\$29.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00
11	\$22.00	\$19.00	\$22.00	\$19.00	\$22.00	\$19.00	\$22.00	\$19.00	\$22.00	\$19.00	\$22.00	\$19.00	\$22.00	\$19.00	not available	\$19.00	\$19.00	\$19.00	\$19.00	\$19.00	\$19.00	\$19.00
12																						
13	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am
14	\$28.00	\$11.00	\$28.00	\$19.00	\$28.00	\$11.00	\$28.00	\$19.00	\$28.00	\$11.00	\$28.00	\$19.00	\$28.00	\$29.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00
15	\$28.00	\$25.00	\$28.00	\$19.00	\$25.00	\$28.00	\$19.00	\$25.00	\$28.00	\$19.00	\$25.00	\$19.00	\$25.00	\$29.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00
16	\$28.00	\$19.00	\$28.00	\$19.00	\$28.00	\$19.00	\$28.00	\$19.00	\$28.00	\$19.00	\$28.00	\$19.00	\$28.00	\$19.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00
17																						
18	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am	7am
19	\$10.00	not open	\$10.00	not open	\$10.00	not open	\$10.00	not open	\$10.00	not open	\$10.00	not open	\$10.00	not open	not open	not open	not open	not open	not open	not open	not open	not open
	\$12.00	\$9.00	\$12.00	\$5.00	\$9.00	\$12.00	\$5.00	\$9.00	\$12.00	\$5.00	\$9.00	\$12.00	\$5.00	\$9.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00

(1) Early bird special - 6am-9am Monday - Friday - discount allows players to pay a one time fee (\$450) to play as often as they can get court time. They must also pay membership fee.

Proposed Fees for Golf Course Point of Sale Reservation System

The Commission is in the process of procuring a new point-of-sale (POS) system for all the golf courses in both Montgomery and Prince George's Counties. Staff from both Montgomery and Prince George's Counties have met several times to discuss the implementation of the new POS system. At the last meeting, staff discussed possible fees to offset the cost of purchasing and maintaining this system.

At this time, staff recommends an across the board, Commission-wide increase of 50¢ per greens fee. Staff believes this will come close to covering the cost of purchasing the system.

One of the features of the POS system is the ability to track user information and ease the check in process at the golf courses through the use of a swipe card. To cover the cost of the cards, printers, etc., staff recommends a charge of \$2 per card, which permits tee time reservations by phone or internet up to six days in advance. For those choosing not to be issued a card, they will pay an additional \$2 each time they make an advanced registration.

Staff also proposes a \$25 card, which would allow a patron to make a tee time reservation 10 days in advance and that golfer would get a discount of \$2 off an 18-hole greens fee and \$1 off 9-hole greens fee.

These fees are currently being reviewed by the Department of Parks and Recreation in Prince George's County and may or may not be approved as recommended herein. Staff is asking for conditional Planning Board approval of these fees pending approval by the Prince George's staff.