




The Maryland-National Capital Park & Planning Commission

May 17, 2018

TO: Montgomery County Planning Board
FROM: Joseph C. Zimmerman, Secretary-Treasurer 
SUBJECT: Enterprise Funds FY 2018, Nine-Month Financial Report
Including Projections to June 30, 2018 - Montgomery County

The nine-month financial report and projections to June 30, 2018 are attached. The reasons for the variances are highlighted below.

OVERALL COMMENTS

The FY18 Enterprise Fund approved budget has revenues of \$10,655,981, expenditures of \$9,297,797 and a net income of \$368,184, after transfers and interest income. The revenue projections are \$11,290,649, reflecting an increase in revenue of \$634,667 and expenditures are projected to be \$9,257,387 resulting in a net income of \$2,258,277 after transfers and interest income. The increase in revenue is due to higher than expected income at the Ice Rinks and Park Facilities and a decrease in overall expenditures.

GOLF COURSES

The Golf Course operations projected revenues of \$62,557 is higher than the approved budget of \$15,000 and is due to revenue generated by the Montgomery County Revenue Authority (MCRA), which exceeded the threshold for FY17. According to the lease, MCRA pays 10% of net profits over \$5,100,000 for the Little Bennett, Northwest and Needwood golf courses. There is no revenue stipulation in the lease agreement for Sligo Creek Golf Course.

ICE RINKS

The Ice Rinks projected revenues are \$5,030,768, which is \$525,968 more than the approved budget of \$4,504,800. This is due to an increase in admissions, group lessons, freestyle, private lessons and camps at both ice rinks because of it being an Olympic Year.

Expenditures are expected to be \$110,882 more than budgeted due to increases for repairs and maintenance, instructor costs and transaction fees.

TENNIS FACILITIES

The Tennis Facilities projected revenues are \$1,854,216, which is \$86,204 lower than the approved budget of \$1,940,420. The decrease in revenues is due to fewer seasonal tennis contracts and lower participation in Pauline Betz Addie group lessons.

Expenditures are projected to be \$58,384 under budget. This is due to lower utility costs and savings in personnel costs from vacant positions.

EVENT CENTERS

The event centers projected revenues are \$490,334, which is \$144,667 lower than budgeted. There have been fewer rentals at Rockwood Manor due to revised rental restrictions implemented to comply with guidelines in the updated community agreement and rentals being phased out at Woodlawn Manor.

The operating expenditures are expected to be under budget by \$49,628 due to personnel costs savings and fewer supplies needed because of fewer events.

PARK FACILITIES

The Park Facilities projected revenues are \$3,852,774, which is higher than budgeted by \$292,013 due to an increase in admissions and rentals at Black Hill Boats, Little Bennett Campground, South Germantown Splash Park and Mini Golf, Brookside Gardens and the Eye Spy train events. In addition, Brookside Gardens had an increase in merchandise sales.

Expenditures are estimated to be more than budgeted by \$108,036 due to an increase in transaction fees, upgraded security camera systems, repairs, new equipment purchases and higher seasonal salary costs.

ENTERPRISE ADMIN

Enterprise administrative costs are estimated to be below budget by \$151,316 due to vacancies. These administrative costs are allocated to all the Enterprise facilities.

THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION
MONTGOMERY COUNTY ENTERPRISE FUNDS
BUDGET BASIS FINANCIAL REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2018
AND ESTIMATIONS TO JUNE 30, 2018

	<u>Budget</u>	<u>Actual</u> <u>03/31/18</u>	<u>Projections</u> <u>06/30/18</u>	<u>Variance</u>	<u>Actual</u> <u>03/31/17</u>	<u>Actual</u> <u>06/30/17</u>
GOLF COURSES						
Revenues	\$ 15,000	\$ 62,557	\$ 62,557	\$ 47,557	\$ 53,933	\$ 53,933
Expenditures	-	-	-	-	(4,467)	(4,467)
Administrative Services	-	-	-	-	-	-
Operating Income (Loss)	15,000	62,557	62,557	47,557	49,466	49,466
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 15,000	\$ 62,557	\$ 62,557	\$ 47,557	\$ 49,466	\$ 49,466
ICE RINKS						
Revenues	\$ 4,504,800	\$ 4,199,326	\$ 5,030,768	\$ 525,968	\$ 3,914,329	\$ 4,830,617
Expenditures	(3,326,687)	(2,555,149)	(3,437,569)	(110,882)	(2,534,558)	(3,305,197)
Administrative Services	(691,160)	(582,196)	(658,170)	32,990	(430,866)	(617,486)
Operating Income (Loss)	486,953	1,061,981	935,029	448,076	948,905	907,934
Other Non-Operating Revenues (Expenses)	-	8,445	11,000	11,000	831	1,479
Operating Transfers In (out)	(900,000)	-	-	900,000	-	-
Net Income (Loss)	\$ (413,047)	\$ 1,070,426	\$ 946,029	\$ 1,359,076	\$ 949,736	\$ 909,413
TENNIS FACILITIES						
Revenues	\$ 1,940,420	\$ 1,561,853	\$ 1,854,216	\$ (86,204)	\$ 1,463,977	\$ 1,778,086
Expenditures	(1,162,336)	(807,647)	(1,103,952)	58,384	(740,480)	(1,021,657)
Administrative Services	(383,719)	(315,766)	(355,798)	27,921	(227,029)	(325,360)
Operating Income (Loss)	394,365	438,440	394,466	101	496,468	431,069
Other Non-Operating Revenues (Expenses)	30,000	73,274	87,800	57,800	41,460	47,802
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 424,365	\$ 511,714	\$ 482,266	\$ 57,901	\$ 537,928	\$ 478,871
EVENT CENTERS						
Revenues	\$ 635,000	\$ 394,428	\$ 490,334	\$ (144,667)	\$ 373,945	\$ 524,238
Expenditures	(544,956)	(374,871)	(495,328)	49,628	(398,837)	(599,579)
Administrative Services	(104,592)	(100,821)	(115,413)	(10,821)	(82,755)	(118,599)
Operating Income (Loss)	(14,548)	(81,264)	(120,407)	(105,860)	(107,647)	(193,940)
Other Non-Operating Revenues (Expenses)	-	2,419	3,000	3,000	1,319	1,501
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ (14,548)	\$ (78,845)	\$ (117,407)	\$ (102,860)	\$ (106,328)	\$ (192,439)

THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION
MONTGOMERY COUNTY ENTERPRISE FUNDS
BUDGET BASIS FINANCIAL REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2018
AND ESTIMATIONS TO JUNE 30, 2018

	<u>Budget</u>	<u>Actual</u> <u>03/31/18</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>03/31/17</u>	<u>Actual</u> <u>06/30/17</u>
PARK FACILITIES						
Revenues	\$ 3,560,761	\$ 2,829,506	\$ 3,852,774	\$ 292,013	\$ 2,420,423	\$ 3,484,004
Expenditures	(2,247,998)	(1,662,682)	(2,356,034)	(108,036)	(1,410,938)	(2,118,892)
Administrative Services	(836,349)	(650,497)	(735,123)	101,226	(479,934)	(687,804)
Operating Income (Loss)	476,414	516,327	761,617	285,203	529,551	677,308
Other Non-Operating Revenues (Expenses)	30,000	96,307	123,215	93,215	49,942	57,959
Operating Transfers In (out)	(150,000)	-	-	150,000	-	-
Net Income (Loss)	\$ 356,414	\$ 612,634	\$ 884,832	\$ 528,418	\$ 579,493	\$ 735,267

	<u>Budget</u>	<u>Actual</u> <u>03/31/18</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>03/31/17</u>	<u>Actual</u> <u>06/30/17</u>
ENTERPRISE ADMIN						
Revenues	-	-	-	-	-	-
Expenditures	(2,015,820)	(1,403,964)	(1,864,504)	151,316	(1,208,586)	(1,737,973)
Administrative Services	2,015,820	1,649,280	1,864,504	(151,316)	1,220,584	1,749,249
Operating Income (Loss)	-	245,316	-	-	11,998	11,276
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	-	\$ 245,316	-	-	\$ 11,998	\$ 11,276

	<u>Budget</u>	<u>Actual</u> <u>03/31/18</u>	<u>Projections</u>	<u>Variance</u>	<u>Actual</u> <u>03/31/17</u>	<u>Actual</u> <u>06/30/17</u>
TOTAL - ENTERPRISE						
Revenues	\$ 10,655,981	\$ 9,047,670	\$ 11,290,649	\$ 634,667	\$ 8,226,607	\$ 10,670,878
Expenditures	(9,297,797)	(6,804,313)	(9,257,387)	40,410	(6,297,866)	(8,787,765)
Administrative Services	-	-	-	-	-	-
Operating Income (Loss)	1,358,184	2,243,357	2,033,262	675,077	1,928,741	1,883,113
Other Non-Operating Revenues (Expenses)	60,000	180,445	225,015	165,015	93,552	108,741
Operating Transfers In (out)	(1,050,000)	-	-	1,050,000	-	-
Net Income (Loss)	\$ 368,184	\$ 2,423,802	\$ 2,258,277	\$ 1,890,092	\$ 2,022,293	\$ 1,991,854

4