



MONTGOMERY COUNTY DEPARTMENT OF PARKS
THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION

MCPB Agenda Item # ___
March 1, 2018

MEMORANDUM

TO: Montgomery County Planning Board and Parks Commission

VIA: Mike Riley, Director of Parks *MR*
John Nissel, Deputy Director of Operations *JN*
Mitra Pedoeem, Acting Deputy Director of Administration

FROM: Christy Turnbull, Chief, Enterprise Division

RE: Montgomery Parks – Enterprise Division Fiscal Year 2018/2019 Fee Schedule

ACTION REQUESTED:

Approve fees as proposed for M-NCPPC Montgomery Parks Enterprise Division's Facilities and Programs

BACKGROUND:

In accordance with the Department's Policy on User Fees, the Enterprise Division, which manages ice rinks, tennis centers, event centers, and seasonal park amenity facilities, presents user fee recommendations to the Planning Board on an annual or as needed basis.

Prior to developing the proposed user fee schedules for facilities or programs, staff conducts surveys of other local jurisdictions' user fees for similar facilities. This information, together with input from department staff, attendance information and use patterns for each facility is used to draft the recommended schedule of fees. Regular and timely fee adjustments are necessary to keep our fees competitive with comparable public and private self-supporting facilities or programs and/or to respond to market influences that affect pricing, user demand, etc.

The Enterprise Division's facilities are mandated by the County Council to be completely self-supporting, including facility operating costs, capital improvements and debt service for new facilities. The Parks Department's mission is to provide affordable and safe recreational programs and amenities for all. While our proposed fees reflect that mission, the County Council mandate has a significant impact on our ability to keep our fees affordable for all county residents. The department provides a 50% fee reduction for general admission fees, group lessons and programs for low income residents. In addition, the Enterprise Division uses advertised "Specials" or discounts to increase participation, thus increasing revenues. Staff continually monitors and assesses facility usage to increase participation.

Consistent with the Department's user fee policy, user fees for self-supporting Enterprise facilities, services, and programs are established at a level which (1) is competitive with comparable public and private facilities and services in the area; (2) can reasonably be expected to generate sufficient revenue to sustain administrative, operating and maintenance costs; (3) may generate surplus operating income to fund capital improvements at existing and developing facilities; and (4) reflects user demand and patterns of use. In addition, staff has completed cost recovery analysis and is cognizant of the recovery targets.

The FY18 and FY19 increases include the Boats, Ice Rinks, Little Bennett Campground, South Germantown Splash park, Mini Golf and Driving Range, and Trains. This additional revenue will be used to cover the FY18 and FY19 CIP and operating costs (seasonal staff wage increases, increasing transaction fees, materials/supplies, and utilities). In addition, there will be continued monitoring and reviewing of revenues and expenditures to maintain a net profit in the Enterprise Division.

Because of the known increased cost to the Enterprise division, as well as the conclusions drawn from our review of current fees, the request to increase fees is as follows:

Enterprise Division Facilities

**Cabin John Ice Rink
Cabin John Regional Park
10610 Westlake Dr.
Rockville, MD 20852**

**Wheaton Ice Arena
Wheaton Regional Park
11717 Orebaugh Avenue
Wheaton, MD 20902**

- Operating hours – Open all year round; seven days a week; hours vary depending on location
- Usage: Hockey, Figure skating, Dance, Speed Skating, General Skating, Synchronized Skating, Learn to Skate programs
- Clients Served: Maryland, Washington DC, and Northern Virginia

Description	Current Fee	Effective Date	Proposed Fee
Leased Ice Fee	\$355.00	September '16	\$360.00
Dance Studio, hour	\$35.00	September '15	\$40.00
Dance Studio, 30 minutes	\$17.50	September '15	\$20.00
Dance Studio, 15 minutes	\$8.75	September '15	\$10.00

Additional Revenue: \$19,000.00 (CJ) + \$7,000 (WIA)

Effective Date: September 1, 2018 (FY19)

Justification for Increase: Comparative research with surrounding areas reflect that our requested increases would be competitive with other facilities.

	Current Fee	Effective Date	Proposed Fee
Tot, Age 3-4, Weekend	\$4.00	September '16	\$5.00
Child, Weekday, Ages 5-10	\$6.00	September '16	\$7.00
Child, Weekend, Ages 5-10	\$7.00	September '15	\$8.00
Regular, Over 11 yrs. Old (weekday/weekend)	\$7.00	September '15	\$8.00
Sr. Citizen, Weekday, 60 yrs. old & up	\$6.00	September '16	\$7.00
Cheapskate, Weekday, Special Session (includes skates)	\$7.00	September '15	\$8.00
Skate Rental, inc. tax	\$3.50	September '16	\$4.00
Discount Ticket Book (Public Session)	\$60.00	September '16	\$70.00
Holidays, Ages 5 & up	\$7.00	September '15	\$8.00

Additional Revenue: \$65,000 (CJ) + \$26,500 (WIA)

Effective Date: September 1, 2018 (FY19)

Justification for Increase: Comparative research with surrounding areas reflect that our requested increases would be competitive with other facilities. In addition, we purchase approximately \$20,000 in rental skates each year between the two ice rinks to maintain and update the rental skate inventory to provide customers with a better skating experience.

Ice Rink – Course Fees	Current Fee	Effective Date	Proposed Fee
Ice, per 30 minute session	\$17.00	September'14	\$18.00

Additional Revenue: \$30,500 (CJ) + \$17,000 (WIA)

Effective Date: September 1, 2018 (FY19)

Justification for Increase: Comparative research with surrounding areas reflect that our requested increases would be competitive with other facilities since they are currently charging more. This fee has not been increased in four years.

**Lake Needwood Boats
 Rock Creek Regional Park
 15700 Needwood Lake Circle
 Rockville, MD 20855**

- Open seasonally from May to September
- Boating and outdoor recreation
- Clients Served – Patrons in Montgomery County and area jurisdictions

Description	Current Fee	Effective Date	Proposed Fee (Weekend and Holidays)
Row Boat Hourly	\$13.00	April '17	\$14.00
Row Boat Daily	\$45.00	April '17	\$50.00
Kayak Hourly	\$13.00	April '17	\$14.00
Kayak Daily	\$45.00	April '17	\$50.00
Canoe Hourly	\$13.00	April '17	\$14.00
Canoe Daily	\$45.00	April '17	\$50.00
Pedal Boats Half Hour	\$11.00	April '17	\$12.00

Additional Revenue: \$1,640

Effective Date: April 1, 2018

Justification for Increase: Research has shown that our requested increases would be competitive with other boating facilities. The boating facilities are the busiest on the weekends and holidays which create a need for additional staff. In addition, the increases will help cover rising expenses due to purchasing new boats, replacement of the pontoon boat, and rising personnel costs.

**Black Hill Boats
 Black Hill Regional Park
 20902 Lake Ridge Drive
 Boyds, MD 20841**

- Open seasonally from May to September
- Boating and outdoor recreation
- Clients Served – Patrons in Montgomery County and area jurisdictions

Description	Current Fee	Effective Date	Proposed Fee (Weekend and Holidays)
Row Boat Hourly	\$13.00	April '17	\$14.00
Row Boat Daily	\$45.00	April '17	\$50.00
Kayak Hourly	\$13.00	April '17	\$14.00
Kayak Daily	\$45.00	April '17	\$50.00
Canoe Hourly	\$13.00	April '17	\$14.00
Canoe Daily	\$45.00	April '17	\$50.00
Pedal Boat Half Hour	\$11.00	April '17	\$12.00
Paddle Board Hourly	\$13.00	April '17	\$14.00

Additional Revenue: \$4,200

Effective Date: April 1, 2018

Justification for Increase: Research has shown that our requested increases would be competitive with other boating facilities. The boating facilities are the busiest on the weekends and holidays which create a need for additional staff. In addition, the increases will help cover rising expenses due to purchasing new boats, design and construction of a new boat house, and other supplies and materials.

Description	Proposed Fee	Effective Date	Proposed Fee (Weekends and Holidays)
Row Boat Hourly	\$14.00	April '18	\$15.00
Row Boat Daily	\$50.00	April '18	\$55.00
Kayak Hourly	\$14.00	April '18	\$15.00
Kayak Daily	\$50.00	April '18	\$55.00
Canoe Hourly	\$14.00	April '18	\$15.00
Canoe Daily	\$50.00	April '18	\$55.00
Pedal Boat Half Hour	\$12.00	April '18	\$12.00
Paddle Board Hourly	\$14.00	April '18	\$15.00

Additional Revenue: \$24,320 (for both)

Effective Date: April 1, 2019

Justification for Increase: Research has shown that our requested increases would be competitive with other boating facilities. The boating facilities are the busiest on the weekends and holidays which create a need for additional staff. In addition, the increases will help cover rising expenses due to purchasing new boats, design and construction of a new boat house, and other supplies and materials.

**South Germantown Splash Playground and Miniature Golf
 South Germantown Recreational Park
 18056 Central Park Circle
 Boyds, MD 20841**

- Operating hours – Seasonal/ Memorial Day-Labor Day
- Usage - Perfect venue for your child’s next birthday or family celebration
- Clients Served - Patrons in Montgomery County and area jurisdictions,

Description	Current Fee	Effective Date	Proposed Fee
Splash park admission	\$5.00	January ‘11	\$5.50
Miniature Golf admission	\$4.00	January ‘11	\$4.50
Splash and golf combo	\$7.50	January ‘11	\$8.00
Discount ticket book	\$45.00	January ‘11	\$49.50
Family pass	\$95.00	July ‘10	\$110.00
Group rate	\$4.50	January ‘11	\$5.00

Additional Revenue: \$23,000

Effective Date: May 1, 2018

Justification for Increase: Comparative research with surrounding areas reflect that our requested increases would be competitive with other facilities. We have added new water features to the splash park and made accessible upgrades to nine holes of the mini golf course and re-carpeted the course.

**South Germantown Driving Range
 South Germantown Recreational Park
 18045 Central Park Circle
 Boyds, MD 20841**

- Operating hours: Weather Dependent/ Year Round
- Usage: Perfect facility to either begin learning the game of golf or to perfect your skills.
- Clients Served: Patrons in Montgomery County and area jurisdictions

Description	Current Fee	Effective Date	Proposed Fee
Tee Card	\$50	May ‘15	\$55
Par Card	\$110	May ‘15	\$115
Birdie Card	\$250	May ‘15	\$280

Additional Revenue: \$4,500

Effective Date: May 1, 2018

Justification for Increase: Our range card prices were determined from the price of our bucket of balls. In 2017 we increased the price of our bucket of balls but not the prices on our range cards.

**Little Bennett Campground
 Little Bennett Regional Park
 23701 Frederick Road
 Clarksburg, MD 20871**

- Open daily for tent and RV camping April 1 through October 31 (weekends only in March and November)
- Usage:
 - Facility includes 91 wooded campsites, 3 yurts which include a two-vehicle gravel parking area, picnic table, campfire ring, and lantern post. Each of the 66 tent sites have a tent pad. Twenty-five sites are available with 30-amp or 50-amp electrical hookups.
 - Miles of hiking, biking, and trails throughout in a 3,700-acre park
 - Located in the northern part of Montgomery County
 - A variety of weekend activities available in season for all age groups
- Clientele served: all ages from a wide variety of geographic locations, including overseas

Description	Current Fee	Effective Date	Proposed Fee
Group Campsite	\$135/\$140	May '16	\$200/\$240

Additional Revenue: Approximately \$5,000 (based on FY17 revenue divided by the average nightly rate and multiplied by the average proposed fees)

Effective Date: April 1, 2018

Justification for Increase: Offset costs of facility upgrades, increase in minimum wage, and increase in recreational activities offered to guests

Description	Current Fee	Effective Date	Proposed Fee
Full Hook-Up Campsite	N/A	April '18	\$55/\$66

Additional Revenue: Approximately \$30,500/year (based on the FY17 revenue divided by the average in-county nightly rate and multiplied by the in-county proposed fee)

Effective Date: April 1, 2018

Justification for Increase: All RV Electric Sites have been upgraded to Full Hook-Up Sites and a few sites have been converted to pull thru sites. Full Hook-Ups will provide campers with electric, sewer, and water.

**Cabin John Miniature Train
Cabin John Regional Park
7410 Tuckerman Lane
Rockville, MD 20852**

**Wheaton Train & Carousel
Wheaton Regional Park
2000 Shorefield Road
Wheaton, MD 20902**

- Seasonal Operations
- Hours of Operation
 - Spring Break, daily 10am – 6pm
 - April, May, weekends 10am – 6pm
 - Memorial Day through Labor Day, daily 10am – 6pm
 - September, weekends 10am – 6pm
 - October, weekend & selected days/hours, Halloween festivities
- Usage – Amusement Rides, Birthday Parties
- Clients served – primarily Maryland, District of Columbia, Virginia residents

Description	Current Fee	Effective Date	Proposed Fee
Train & Carousel Tickets	\$2.00	July '14	\$2.50

Additional Revenue: \$43,978
 Effective Date: April 1, 2018
 Justification for Increase: Offset increasing employee wages, purchase of new train cars, and to stay consistent with local competitors.

Description	Current Fee	Effective Date	Proposed Fee
Discount Ticket Booklets (10 Tickets)	\$18.00	July '14	\$22.50

Additional Revenue: \$41,593.50
 Effective Date: April 1, 2018
 Justification for Increase: Stay consistent with our ticket price increase.

Description	Current Fee	Effective Date	Proposed Fee
2 hour In-Season Party Room Rental	\$200.00	May '16	\$210.00

Additional Revenue: \$1,600
 Effective Date: April 1, 2018
 Justification for Increase: Offset increasing employee wages, purchase of new train cars, and to stay consistent with the ticket booklet price increase.

Description	Current Fee	Effective Date	Proposed Fee
5 hour In-Season Party Room Rental	\$400.00	May '16	\$410.00

Additional Revenue: \$1,600
 Effective Date: April 1, 2018
 Justification for Increase: Offset increasing employee wages, purchase of new train cars, and to stay consistent with the ticket booklet price increase.

Summary of Projected Revenue Per proposed increases Per year fee is implemented	FY18	FY19
Trains – Cabin John & Wheaton	\$37,667.50	\$85,571.50
Ice Rinks – Cabin John & Wheaton		\$165,000
Boats – Black Hill & Needwood	\$5,840	\$24,320
Little Bennett Campground	\$9,800	\$35,500
So. Germantown Splash Park & Mini Golf	\$5,635	\$23,000
So. Germantown Driving Range	\$1,000	\$4,500
Total	\$59,942.50	\$337,891.50

AREA FEE SURVEY - DRIVING RANGE

Closed 1/1/2014

Updated 1/18

	South Germantown	Waters's Landing	Olney Golf Park	Laurel Golf Center	I-70 Golf Range	Little Bennett
Buckets						
Regular	(52) \$7.00	(50)\$7.00	*(52) \$7.00	(52) \$6.00	(46) \$7.00	(35) \$4.00
Large	(104) \$12.00	(90)\$14.00	*(104) \$11.00 ****	(104) \$11.00	(92) \$ 13.00	(70) \$7.00
Jumbo	(169) \$18.00	(160)\$22.00	*(169) \$16.00 ****	(unlimited balls) \$22.00	(138) \$16.00	(104) \$10.00
Discount Cards						
Convenience	20***	Buy 11 baskets	\$55.00(0%)	16 Tokens \$70.00 (47%)	N/A	N/A
Tee	50***	get 14 (3 free)		32 Tokens \$130.00(66%)	N/A	N/A
Par	110***	14 large \$132.00(27%)	\$110.00(10%)	90 Tokens \$345.00(83%)	N/A	N/A
Birdie	250***	14 jumbo \$154.00(27%)	\$600.00(25%)	N/A	N/A	N/A
Eagle	500***	14 super \$242.00(27%)		N/A	N/A	N/A
Classes and Clinics						
Classes	\$99.00	Not Listed		295 for 5/ 1hr lessons	100/hr	325 for 5 lessons
Clinics	\$15.00	Not Listed	\$15.00 + Bucket	\$30.00	125 for 1.5 hrs	Price Varies by Class

*Grass Tee Bucket Prices- Regular \$15.00 Large \$22.00 Jumbo \$32.00

**Token equals regular bucket. (1 token = 52 balls)

AREA FEE SURVEY - MINIATURE GOLF

Updated 1/18

	South Germantown Mini Golf		M-NCPPC PG Watkins		Lucky Duct Mini-Golf - Lake AccoLink, Fairfax		Mid-Atlantic Golf Center Chney, MD
	Resident	Non-Resident	Resident	Non-Resident	Weekday/Weekend	Non-Resident	
DAILY ADMISSION							
Regular (11 and over)*	\$4.00	\$5.00	\$6.50	\$6.50	\$4.00/\$5.00	\$7.00	\$5.00
Youth (10 and under)*	\$4.00	\$5.00	\$6.50	\$6.50	\$3.00/\$4.00	\$7.00	\$5.00
Sr. Citizen (62+)	\$4.00	\$5.00	\$6.50	\$6.50	\$3.00/\$4.00	\$6.00	
Morning/Afternoon (all ages)							
Evening (all ages)							
MULTIPLE PASSES							
% Discount**		10%			\$3.00 for second round	\$9=Unlimited Play	2nd round \$4 adult & \$3 child

* Exact ages vary by facility.

** Discount varies based on ages and number of tickets sold.

AREA FEE SURVEY - SWIMMING POOLS

Updated 1/18

	South Germantown Splash Playground ****		M-NCPPC PG *		MC Dept of Recreation Summer Outdoor Pools		Park Summer Outdoor Pools	
	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident
DAILY ADMISSION								
Adult (18+)	\$5.00	\$6.00	\$8.00	\$8.00	\$7.00	\$10.00	\$5.75	\$10.00
Youth (1-17)	\$5.00	\$5.00	\$7.00	\$7.00	\$5.00	\$8.00	\$5.75	\$10.00
Senior Citizen (60+)	\$5.00	\$5.00	\$7.00	\$7.00	\$6.00	\$10.00	\$5.75	\$10.00
MULTIPLE PASSES								
% Discount**		10%						
SEASON PASSES								
Individual	\$25 / month	\$33 / month	\$210.00	\$270.00	\$270.00	\$150.00	\$200.00	\$300.00
Family	\$95.00	\$17 / month	\$37 / month	\$48 / month	\$300.00	\$400.00	\$250.00	\$300.00
Senior Individual	\$17 / month	\$22 / month	\$190.00	\$250.00	\$190.00	Residents Only		
Senior Family	\$25 / month	\$33 / month	\$250.00	\$330.00	\$250.00	Residents Only		

* M-NCPPC PG - These prices are for the splash parks in PG | North Barnaby splash park, glenn dale splash park, Ellen E. Lanson splash park, and Hamilton splash park.

** To get the resident rate for City of Rockville, a Rockville Recreation ID card must be purchased. The cost is \$7.00/person.

** Discount varies based on ages and number of tickets sold.

** South Germantown offers a combined Splash/Golf combo for \$7 which includes 1 round of golf and entry to splash playground.

AREA FEE SURVEY - CAMPGROUNDS

Updated 12/20/2017

	Little Bennett		M-NCPPC PG Walkins (1)		M-NCPPC PG Cosca (1)		Catoctin Mountain Park (MPS)	Cunningham Falls State Park(2)	Gambrell State Park(2)	Greenbrier State Park(2)	Cedarville State Forest
	Resident	Non-Resident	Resident	Non-Resident	Resident	Non-Resident					
TENT CAMPING (NO ELECTRICITY)											
	Weekday	\$26.00	\$31.00	\$12.00	\$20.00	\$12.00	\$30.00	\$22.49 + \$6.25	\$19.49 + \$6.25	\$22.49 + \$6.25	\$19.49 + \$6.25
	Weekend	\$26.00	\$31.00	\$12.00	\$20.00	\$12.00	\$30.00	\$22.49 + \$6.25	\$19.49 + \$6.25	\$22.49 + \$6.25	\$19.49 + \$6.25
	Weekday, Senior/Military	\$3 discount	\$3 discount	\$10 (senior)	\$13 (senior)	\$10.00					
RV CAMPING (ELECTRICITY)											
	Weekday	\$36.00	\$41.00	\$15.00	\$23.00	\$15.00	\$23.00	\$28.49 + \$6.25	\$25.49 + \$6.25	\$28.49 + \$6.25	\$25.49 + \$6.25
	Weekend	\$36.00	\$41.00	\$15.00	\$23.00	\$15.00	\$23.00	\$28.49 + \$6.25	\$25.49 + \$6.25	\$28.49 + \$6.25	\$25.49 + \$6.25
	Weekday	\$46.00	\$51.00								
	Weekend	\$46.00	\$51.00								
YURTS											
	2 night min.	\$80.00	\$90.00						\$51.49 + \$6.25		
MISCELLANEOUS CAMPING OPTIONS											
	Group Camping	\$135 (up to 60pp)	\$140	\$30 (up to 30)	\$45	\$36 (up to 30)	\$45	\$35 (up to 25)	\$11.75 \$30.00		
	Pavilion - Full Day (40pp)	\$170	\$200								\$95.75 (100 ppl)
	Pavilion - Half Day (40pp)	\$85	\$100								
	Fire Ring - Full Day (40 ppl)	\$100	\$120								
	Fire Ring - Half Day (40 ppl)	\$50	\$60								
	Portable Grill	\$30	\$35								
	Camper Ready	\$35	\$40								

1) Cosca Regional Park group camping charges an additional \$2/\$3 for each additional person after the first 15 people

2) Calocian Mountain park group camping allows up to 25 people

3) State Parks *Second charge of \$4.62 is a nightly reservation fee

*State Parks also offer senior discounts Sun-Thurs, excluding holidays

holidays (1/2 price w/ the one time purchase of \$10 Golden Age Pass). Group rates also available

* State parks had charged \$1 more per night on weekends in 2013, but removed that cost for 2014

	Cherry Hill Campground* [College Park]	Jellystone Park Camp Resort Natural Bridge, VA	Jellystone Park Camp-Resort Yagerstown	Adventure Bound Camping Resort	Jellystone Park Camp-Resort Gloucester, VA	Rambling Pines Campground*
TENT CAMPING (NO ELECTRICITY)						
Weekday	\$55 w/electricity	\$39-\$61 (electric)	\$41.00	\$37 w/electricity	\$38-\$55	\$39.00
Weekend	\$55 w/electricity	\$39-\$71 (electric)	\$56.00	\$39 w/electricity	\$38-\$65	\$39.00
RV CAMPING (ELECTRICITY)						
30amp	\$70-\$90	\$56-\$86	\$42-\$75	\$47-\$69	\$46-\$65	
30amp	\$70-\$90	\$56-\$86	\$61-\$105	\$49-\$73	\$46-\$75	
50amp	\$70-\$90	\$56-\$86	\$47-\$117	\$69.00	\$51-\$75	\$62.50
50amp	\$70-\$90	\$56-\$86	\$67-\$151	\$73.00	\$51-\$85	\$62.50
MISCELLANEOUS CAMPING OPTIONS						
Yurts / Cabins	\$90	\$101-\$241	\$103-\$324	\$77-\$89	\$110-\$195	\$85-\$155.00
Golf Cart Rental		\$75	\$65-\$150		\$47-\$52	

Second row of campgrounds are "camp-resorts" and prices include water features and most amenities

*Private Campgrounds off season rates may be lower, discounts for club affiliations (e.g. AAA, etc.) may be offered

(Duncan's offers 15% senior AND military discount)

(Cherry Hill offers 10% senior AND military discount)

(Rambling Pines offers 10% senior discount)

Cherry Hill electric sites have full hook-ups, with water, sewage, and wifi. Yurts have electric and a/c.

*Duncan's rates are for in-season (May 24-Sep2). They offer off season rates at a lower price

*Greenbelt Park offers 50% off rates for seniors that hold a "Golden Age Pass"

AREA FEE SURVEY - BOAT OPERATIONS

Updated 12/2017

	Lake Needwood Boats 1	Black Hill Boats 1	Bladenburg Waterfront Flashboard	Waterfront (Non-Resident)	Casco Pkwy/Summit Park 4 (Non-Resident)	Fletcher's Boat House 2	Key Bidge Boat House 2	National Harbor Boat House 2	Tompson Boat Center 2	Tidal Basin 2	Lake Fairfax Marina	Lake Accounty Park 2	Seneca Creek State Park 2	Cunningham Falls Park	Piney Run Park 3	Groundner	Washingtonian Paddle Boats	Centennial Park
ROWBOATS																		
Per Hour	\$13.00	\$13.00	\$10.00	\$13.00		\$16.00							\$8.00		\$9.00			\$10.00
Per Day	\$45.00	\$45.00	\$25.00	\$33.00		\$70.00							\$18.00		\$17.00			\$10.00
CANOE																		
Per Hour	\$13.00	\$13.00	\$10.00	\$16.00		\$75.00	\$25.00		\$25.00			\$8.00	\$8.00	\$10.00	\$10.00			\$10.00
Per Day	\$45.00	\$45.00	\$20.00	\$16.00								\$8.00	\$18.00	\$10.00	\$10.00			\$10.00
PEDAL BOATS																		
Per 30 Min	\$11.00	\$11.00	\$10.00	\$11.00	\$5.00	\$6.00				\$30.00	\$7.00	\$7.00	\$12.00	\$10.00	\$9.00	\$12.00	\$15.00	\$10.00
Per Hour					\$10.00	\$12.00				\$30.00	\$11.00	\$11.00	\$12.00	\$18.00	\$18.00	\$18.00	\$18.00	\$10.00
KAYAKS																		
Single Per Hour	\$13.00	\$13.00	\$10.00	\$16.00		\$16.00	\$16.00	\$16.00	\$16.00	\$16.00	\$8.00	\$8.00	\$9.00	\$10.00	\$9.00	\$18.00	\$18.00	\$10.00
Single Per Day	\$45.00	\$45.00	\$20.00	\$26.00		\$64.00	\$64.00	\$64.00	\$64.00	\$64.00	\$24.00	\$24.00	\$32.00	\$32.00	\$30.00	\$30.00	\$30.00	\$10.00
Tandem Per Hour	\$13.00	\$13.00	\$10.00	\$16.00		\$22.00	\$22.00	\$22.00	\$22.00	\$22.00	\$9.00	\$9.00	\$9.00	\$10.00	\$10.00	\$18.00	\$18.00	\$10.00
Tandem Per Day	\$45.00	\$45.00	\$20.00	\$26.00		\$88.00	\$88.00	\$88.00	\$88.00	\$88.00	\$32.00	\$32.00	\$32.00	\$32.00	\$32.00	\$32.00	\$32.00	\$10.00
SNUP																		
Per Hour		\$13.00				\$77.00	\$77.00	\$77.00	\$77.00	\$77.00								
Per Day						\$88.00	\$88.00	\$88.00	\$88.00	\$88.00								
PONTOON																		
Per Hour																		
Per Day																		
MOTORING SITES																		
Per Hour	\$4.00	\$5.00	\$2.00	\$3.00							\$4.00	\$4.00	\$2.00					
Site Rental	\$50.00	\$85.00																
Seasonal Permit	\$15.00	\$15.00									\$40.00	\$40.00	\$5.00		\$50.00	\$50.00	\$5.00	\$15.00
Boat Permit	\$5.00	\$5.00									\$5.00	\$5.00	\$5.00		\$8.00	\$8.00	\$5.00	\$5.00

1) Rental fee includes tax

2) Operated by Boating in Dc

3) There is an additional \$3.00 entrance fee per resident and a \$1.00 per person fee for non residents

AREA FEE SURVEY - ICE RINKS

booked need to be confirmed via phone call (couldn't find on site)

	Cabin John Ice Rink (5)	Wheaton Ice Arena (6)	The Gardens Ice House (11)	Rockville Ice Arena (7)	MNCPPC - PG Herbert Wells/Tucker Rd (8)	SkateQuest - Reston	Bowie Ice Arena	Fairfax Ice Arena	Fairfax Park Authority ML-Vernon Ice Arena (9)
SHEETS									
Number	3	1	3	3	1	2	1	1	1
Surfs	Olympic, NHL and Studio	NHL	Olympic (1) NHL (2)		NHL (Seasonal)				
ADMISSION- WEEKDAY									
Adult	\$7.00		\$7.70	\$9.35	\$6.00	\$8.00	\$6.00	\$8.00	\$7.00
Child	\$6.00		\$6.60	\$9.35	\$4.00	\$7.00	\$5.50	\$6.75	\$5.50
			Students w/ID		17 & under	12 & under	16 & under	6-12	5-18
Tot	\$4.00		free	\$9.35		\$7.00	\$5.50	\$5.75	Free
			Age 0-3			12 & under	16 & under	5 & under	4 & under
Senior	\$6.00		\$6.60	\$9.35	\$4.00	\$7.00	\$5.50		\$5.50
ADMISSION - WEEKEND									
Adult	\$7.00		\$7.70	\$9.35	\$5.00	\$8.00	\$6.00	\$9.00	\$7.00
Child	\$7.00		\$6.60	\$9.35	\$4.00	\$7.00	\$5.50	\$8.00	\$5.50
Tot	\$4.00			\$9.35		\$5.50	\$5.50	\$6.50	
Senior	\$7.00		\$6.60	\$9.35	\$4.00	\$7.00	\$5.50		\$5.50
SKATE RENTAL									
Figure Skates	\$3.50		\$4.15	\$3.30	\$2.00	\$4.00	\$3.00	\$4.00	\$3.50
Hockey Skates	\$3.50		\$4.15	\$3.30	\$2.00	\$4.00	\$3.00	\$4.00	\$3.50
MOVES/FREESTYLE									
Seasonal - 45 minutes (1)									
Pickup - 45 minutes	\$13.00		\$15.00	\$12.10	\$9.00	\$13.00		\$12.40	\$11.50
Multi-Pass (45 min sessions)			\$5.63-\$14						
PICK-UP HOCKEY									
Pick-up Hockey	\$13.00		\$15.00	\$12.10	\$9.00	\$15.00	\$12.00	\$12.00	\$11.50
LEASING									
Prime time - 60 minutes	\$355.00		\$380.00	\$352.00	\$330.00	\$425.00	\$300.00		\$330.00
Non-prime time - 60 minutes (2)	\$355.00		\$380.00	\$352.00		\$325.00	\$300.00		\$330.00
LESSONS - GROUP (3)									
Group Reg - per 30 minute lesson	\$17.00		\$18.00	\$20.43	\$11.66	\$21.00	\$12.86	\$20.00	
Group Adv - per 30 minute lesson (4)	\$25.50		\$25.50	\$20.43				\$21.00	
# Weeks in class session	6	6	7	7	6	6	7/7 (Beg)/10 (Adv)		
Same public rate week & weekend	No	No	Yes	Yes	Yes	Yes	Yes	No	Yes

Instructor Pay Rate for Group Lessons \$28/30min \$28/20min \$20/30min \$22/30min \$23.50/30min \$22/30min \$22-44/hr \$22/30min 27.51/hr. Take out tax \$25/30min

- Most facilities offer discount passes rather than seasonal contracts.
- Non-prime lease time can often be negotiated with rink manager, especially in the Summer and early mornings.
- Lesson packages vary by location. Lesson rates for Summer may be lower. All prices have been calculated to the 30 minute lesson amount.
- Group Special; Patch, Free Style, and Precision.
- Cabin John Ice Rink offers 45 minute and 1 hour freestyle sessions, both for \$13.00. If pre-purchased through the frequent freestyle program, sessions are discounted at an increased savings for higher purchases. 10 sessions @ \$12.50ea; 20 sessions @ \$11.75ea
- Wheaton Ice Arena offers 1 hour freestyle sessions, for \$13.00. If pre-purchased through the frequent freestyle program, sessions are discounted at an increased savings for higher purchases. 10 sessions @ \$12.00ea; 20 sessions @ \$11.75ea
- Rockville does not offer a 45 minute freestyle session. Freestyle pickup sessions are \$9.90 for 60 minutes or \$88 for 10 punches. Rates listed for Rockville include the 10% entertainment tax.

Skate Frederick (10)	Columbia Ice Rink		Astburn Ice House (12)	Fort Dupont Ice Arena (13)	Kettler Capitals Iceplex Baltimore, VA	Harris Pavilion Ice Rink Manassas, VA	Reston Town Center	Pentagon Row Ice Rink	Tysons Corner Center	Rockville Town Square	Silver Spring Ice Rink at Veterans Plaza	Washington Harbour Ice Rink	Canal Park	Scupperdon Gardens (14)
	Member	Non Member												
2	1	2												
\$6.00	\$9.00	\$9.00	\$5.00	\$9.00	\$9.00	\$8.00	\$10.00	\$9.00	\$10.00	\$9.00	\$9.00	\$10.00	\$9.00	\$8.50
\$5.50	\$8.00	\$8.00	\$4.00	\$8.00	\$7.00	\$7.00	\$9.00	\$8.00	\$9.00	\$8.00	\$8.00	\$9.00	\$8.00	\$7.50
11 & under			12 & under	12 & under	12 & under	10 & under	12 & under	12 & under						12 & under
			Free											
			3 & under											
\$4.50			\$5.00	\$4.00	\$6.00		\$9.00	\$8.00	\$9.00	\$8.00	\$8.00	\$9.00	\$8.00	\$7.50
\$7.50	\$9.00	\$9.00	\$5.00	\$9.00	\$9.00	\$8.00	\$10.00	\$9.00	\$10.00	\$9.00	\$9.00	\$10.00	\$9.00	\$8.50
\$7.00	\$8.00	\$9.00	\$4.00	\$4.00	\$8.00	\$7.00	\$9.00	\$8.00	\$9.00	\$8.00	\$8.00	\$9.00	\$8.00	\$7.50
\$6.00			\$5.00	\$4.00	\$6.00		\$9.00	\$8.00	\$9.00	\$8.00	\$8.00	\$9.00	\$8.00	\$7.50
\$3.00	\$3.50	\$3.50	\$3.00	\$3.00	\$5.00	\$5.00	\$6.00	\$5.00	\$6.00	\$4.00	\$4.00	\$6.00	\$5.00	\$3.00
\$3.00	\$3.50	\$3.50	\$3.00	\$3.00	\$5.00	\$5.00	\$6.00	\$5.00	\$6.00	\$4.00	\$4.00	\$6.00	\$5.00	\$3.00
\$13.00 (60)	\$12.00	\$13.00	\$8.00 (30)	\$10.00	\$8.00 (30)									
	\$11.00	\$12.00												
\$9.00	\$13.00	\$14.00	\$15.00		\$18.00									
\$295.00			\$420.00	\$350.00	\$450.00									
\$295.00			\$420.00	\$275.00	\$450.00									
\$13.12 (25)	\$16.00	\$17.14	\$21.00		\$18.38	\$17.50	\$31.25	\$19.00	\$31.25	\$19.00	\$19.00	\$25.00	\$19.00	\$29.00
8	7	7	7	8	8	4	4	4	5	4	5	4	5	5
No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

\$45/hr

\$18/30min
(\$12 income)

8. Wells and Tucker Road do not offer a 45 minute Freestyle session. There is no seasonal rate. The rate for 1 hr is \$9.00/res-\$11.00/non res., with a multi-pass rate of \$8.00/session.
9. Fairfax Ice Arena has freestyle multi-pass sessions that range from 15 min-45 min sessions depending on the skill being offered at the time. Rates range up to \$11.25 and vary based on a combination of type of session and length of session.
10. Officers Slick 'n Puck sessions \$13.00 for non-residents, \$11.00 for residents
Skate Frederick does not offer pick-up hockey, or 45 minute Freestyle Multi-Pass sessions.
Instead they sell time starting with a 1 hr minimum. Cost for one hr is \$12, and cost for 2 hrs is \$18, and then \$3 for each additional 1/2 hour.
11. Gardens Ice House Leased Ice Fee includes 10% tax
12. Ashburn Ice House offers Slick & Shoot \$15/80min
13. Group Lesson Program is free
14. Washington Harbor rents ice from 7:15 - 9:15pm Sunday thru Tuesday evenings only \$2,000 get you the ice and admission/rental for \$100 guests.

