



# The Maryland-National Capital Park & Planning Commission

March 15, 2018

**TO:** Montgomery County Planning Board

**FROM:** Joseph C. Zimmerman, Secretary-Treasurer

**SUBJECT:** Enterprise Funds FY 2018, Seven-Month Financial Report  
Including Projections to June 30, 2018 - Montgomery County

The seven-month financial report and projections to June 30, 2018 are attached. The reasons for the variances are highlighted below.

## **OVERALL COMMENTS**

The FY18 Enterprise Fund approved budget has revenues of \$10,655,981, expenditures of \$9,297,797 and a net income of \$368,184, after transfers and interest income. The revenue projections are \$11,251,581, reflecting an increase in revenue of \$595,600 and expenditures are projected to be \$9,065,643 resulting in a net income of \$2,384,615, after transfers and interest income. The increase in revenue is due to higher than expected income at the Ice Rinks and Park Facilities. The increase in expenditures is largely the result of increases in personnel costs.

## **GOLF COURSES**

The Golf Course operations projected revenues of \$62,557 is higher than the approved budget of \$15,000 and is due to revenue generated by the Montgomery County Revenue Authority (MCRA), which exceeded the threshold for FY17. According to the lease, MCRA pays 10% of net profits over \$5,100,000 for the Little Bennett, Northwest and Needwood golf courses. There is no revenue stipulation in the lease agreement for Sligo Creek Golf Course.

## **ICE RINKS**

The Ice Rinks projected revenues are \$4,998,876, which is \$494,076 more than the approved budget of \$4,504,800. This is due to an increase in admissions, group lessons, freestyle, private lessons and camps at both ice rinks.

Expenditures are expected to be \$17,834 less than budgeted due to the delay of the Cabin John Ice Rink renovation.

## **TENNIS FACILITIES**

The Tennis Facilities projected revenues are \$1,868,855, which is \$71,565 lower than the approved budget of \$1,940,420. The decrease in revenues is due to fewer seasonal tennis contracts and lower participation in Pauline Betz Addie group lessons.

Expenditures are projected to be \$77,997 under budget. This is due to lower utility costs and savings in personnel costs from vacant positions.

## **EVENT CENTERS**

The event centers projected revenues are \$490,214, which is \$144,786 lower than budgeted. There have been fewer rentals at Rockwood Manor due to revised rental restrictions implemented to comply with guidelines in the updated community agreement and rentals being phased out at Woodlawn Manor.

The operating expenditures are expected to be under budget by \$71,708, due to lower utilities and personnel costs and fewer supplies needed because of fewer events.

## **PARK FACILITIES**

The Park Facilities projected revenues are \$3,831,079, which is higher than budgeted by \$270,318, due to an increase in admissions and rentals at Black Hill Boats, Little Bennett Campground, South Germantown Splash park and mini golf, Brookside Gardens and the Eye Spy train events. In addition, Brookside Gardens had an increase in merchandise sales.

Expenditures are estimated to be more than budgeted by \$193,226 due to an increase in transaction fees, upgraded security camera systems, repairs and new equipment purchases.

## **ENTERPRISE ADMIN**

Enterprise administrative costs are estimated to be below budget by \$257,841 due to vacancies. These administrative costs are allocated to all the Enterprise facilities.

**THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION**  
**MONTGOMERY COUNTY ENTERPRISE FUNDS**  
**BUDGET BASIS FINANCIAL REPORT FOR THE SEVEN MONTHS ENDED JANUARY 31, 2018**  
**AND ESTIMATIONS TO JUNE 30, 2018**

	Budget	Actual 01/31/18	Projections	Variance	Actual 01/31/17	Actual 06/30/17
<b>GOLF COURSES</b>						
Revenues	\$ 15,000	\$ 62,557	\$ 62,557	\$ 47,557	\$ 53,933	\$ 53,933
Expenditures	-	-	-	-	(4,467)	(4,467)
Administrative Services	-	-	-	-	-	-
Operating Income (Loss)	15,000	62,557	62,557	47,557	49,466	49,466
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 15,000	\$ 62,557	\$ 62,557	\$ 47,557	\$ 49,466	\$ 49,466

	Budget	Actual 01/31/18	Projections	Variance	Actual 01/31/17	Actual 06/30/17
<b>ICE RINKS</b>						
Revenues	\$ 4,504,800	\$ 3,161,634	\$ 4,998,876	\$ 494,076	\$ 2,988,166	\$ 4,830,617
Expenditures	(3,326,687)	(1,922,735)	(3,308,853)	17,834	(1,964,344)	(3,305,197)
Administrative Services	(691,160)	(364,296)	(620,567)	70,593	(371,562)	(617,486)
Operating Income (Loss)	486,953	874,603	1,069,456	582,503	652,260	907,934
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	5,500	8,500	8,500	-	1,479
Operating Transfers In (out)	(900,000)	-	-	900,000	-	-
Net Income (Loss)	\$ (413,047)	\$ 880,103	\$ 1,077,956	\$ 1,491,003	\$ 652,260	\$ 909,413

	Budget	Actual 01/31/18	Projections	Variance	Actual 01/31/17	Actual 06/30/17
<b>TENNIS FACILITIES</b>						
Revenues	\$ 1,940,420	\$ 1,141,377	\$ 1,868,855	\$ (71,565)	\$ 1,071,325	\$ 1,778,086
Expenditures	(1,162,336)	(610,064)	(1,084,339)	77,997	(573,766)	(1,021,657)
Administrative Services	(383,719)	(191,952)	(335,984)	47,735	(195,780)	(325,360)
Operating Income (Loss)	394,365	339,361	448,532	54,167	301,779	431,069
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	30,000	53,503	81,503	51,503	31,191	47,802
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 424,365	\$ 392,864	\$ 530,035	\$ 105,670	\$ 332,970	\$ 478,871

	Budget	Actual 01/31/18	Projections	Variance	Actual 01/31/17	Actual 06/30/17
<b>EVENT CENTERS</b>						
Revenues	\$ 635,000	\$ 351,275	\$ 490,214	\$ (144,786)	\$ 341,173	\$ 524,238
Expenditures	(544,956)	(295,591)	(473,248)	71,708	(316,174)	(599,579)
Administrative Services	(104,592)	(69,970)	(108,191)	(3,599)	(71,365)	(118,599)
Operating Income (Loss)	(14,548)	(14,286)	(91,225)	(76,677)	(46,366)	(193,940)
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	1,807	2,807	2,807	1,016	1,501
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ (14,548)	\$ (12,479)	\$ (88,418)	\$ (73,870)	\$ (45,350)	\$ (192,439)

**THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION**  
**MONTGOMERY COUNTY ENTERPRISE FUNDS**  
**BUDGET BASIS FINANCIAL REPORT FOR THE SEVEN MONTHS ENDED JANUARY 31, 2018**  
**AND ESTIMATIONS TO JUNE 30, 2018**

	Budget	Actual 01/31/18	Projections	Variance	Actual 01/31/17	Actual 06/30/17
<b>PARK FACILITIES</b>						
Revenues	\$ 3,560,761	\$ 2,464,552	\$ 3,831,079	\$ 270,318	\$ 2,183,678	\$ 3,484,004
Expenditures	(2,247,998)	(1,430,708)	(2,441,224)	(193,226)	(1,185,411)	(2,118,892)
Administrative Services	(936,349)	(405,783)	(693,237)	143,112	(413,875)	(687,804)
Operating Income (Loss)	476,414	628,061	696,618	220,204	584,392	677,308
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	30,000	70,747	105,867	75,867	36,656	57,959
Operating Transfers In (out)	(150,000)	-	-	150,000	-	-
Net Income (Loss)	\$ 356,414	\$ 698,808	\$ 802,485	\$ 446,071	\$ 621,048	\$ 735,267

	Budget	Actual 01/31/18	Projections	Variance	Actual 01/31/17	Actual 06/30/17
<b>ENTERPRISE ADMIN</b>						
Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Expenditures	(2,015,820)	(1,199,750)	(1,757,979)	257,841	(1,056,082)	(1,737,973)
Administrative Services	2,015,820	1,032,001	1,757,979	(257,841)	1,052,582	1,749,249
Operating Income (Loss)	-	(167,749)	-	-	(3,500)	11,276
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ -	\$ (167,749)	\$ -	\$ -	\$ (3,500)	\$ 11,276

	Budget	Actual 01/31/18	Projections	Variance	Actual 01/31/17	Actual 06/30/17
<b>TOTAL - ENTERPRISE</b>						
Revenues	\$ 10,655,981	\$ 7,181,395	\$ 11,251,581	\$ 595,600	\$ 6,638,275	\$ 10,670,878
Expenditures	(9,297,797)	(5,458,848)	(9,065,643)	232,154	(5,100,244)	(8,787,765)
Administrative Services	1,358,184	1,722,547	2,185,938	827,754	1,538,031	1,883,113
Debt Service Payments	-	-	-	-	-	-
Other Non-Operating Revenues (Expenses)	60,000	131,557	198,677	138,677	68,863	108,741
Operating Transfers In (out)	(1,050,000)	-	-	1,050,000	-	-
Net Income (Loss)	\$ 368,184	\$ 1,854,104	\$ 2,384,615	\$ 2,016,431	\$ 1,606,894	\$ 1,991,854

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