




# The Maryland-National Capital Park & Planning Commission

May 16, 2019

**TO:** Montgomery County Planning Board  
**FROM:** Joseph C. Zimmerman, Secretary-Treasurer   
**SUBJECT:** Enterprise Funds FY 2019, Nine-Month Financial Report  
Including Projections to June 30, 2019 - Montgomery County

The nine-month financial report and projections to June 30, 2019 are attached. The reasons for the variances are highlighted below.

## **OVERALL COMMENTS**

The FY19 Enterprise Fund approved budget has revenues of \$11,115,962, expenditures of \$9,612,459 and a net loss of \$2,645,997, after transfers and interest income. The revenue projections are \$11,416,219, reflecting an increase in revenue of \$300,257 and expenditures are projected to be \$9,381,226 resulting in a net income of \$2,242,759, after transfers and interest income. The increase in revenue is due to higher than expected income at the Ice Rinks, Tennis Facilities and Event Centers. The decrease in expenditures is largely due to savings in personnel costs.

## **GOLF COURSES**

The Golf Course operations projected revenues of \$38,432, which is the actual amount of the payment received in November, is less than the approved budget of \$50,000. According to the lease, Montgomery County Revenue Authority MCRA pays 10% of net profits over \$5,100,000 for the Little Bennett, Northwest and Needwood golf courses. There is no revenue stipulation in the lease agreement for Sligo Creek Golf Course.

## **ICE RINKS**

The Ice Rinks projected revenues are \$4,948,298, which is \$86,648 more than the approved budget of \$4,861,650. This is due to an increase in merchandise sales, group lessons, freestyle memberships and camp registrations.

Expenditures are expected to be \$959 less than budgeted.

## **TENNIS FACILITIES**

The Tennis Facilities projected revenues are \$2,019,427, which is \$96,575 higher than the approved budget of \$1,922,852. The increase in revenues is due to more spot time participation and camp and group lesson registrations.

Expenditures are projected to be slightly over budget by \$702.

**EVENT CENTERS**

The event centers projected revenues are \$516,589, which is \$81,589 higher than budgeted. There have been more rentals booked at both Seneca Lodge and Rockwood Manor.

The operating expenditures are expected to be under budget by \$41,078, due to savings in personnel costs, both seasonal and career, as well as lower utilities and supplies/materials costs.

**PARK FACILITIES**

The Park Facilities projected revenues are \$3,893,473, which is higher than budgeted by \$47,013. This is due to more RV campsite bookings at Little Bennett Campground.

Expenditures are estimated to be more than budgeted by \$71,970 due to train, track and carousel repairs as well as supplies and minor equipment purchases for three new cabins. There are also increased costs to update the bathhouses at Little Bennett Campground and to install new lighting and exterior curtains at the Wheaton Sports Pavilion.

**ENTERPRISE ADMIN**

Enterprise administrative costs are estimated to be below budget by \$261,868 due to career vacancies and positions filled at less than budgeted. These administrative costs are allocated to all the Enterprise facilities.

**THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION  
MONTGOMERY COUNTY ENTERPRISE FUNDS  
BUDGET BASIS FINANCIAL REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2019  
AND ESTIMATIONS TO JUNE 30, 2019**

	<u>Budget</u>	<u>Actual</u> <u>03/31/19</u>	<u>Projections</u> <u>06/30/19</u>	<u>Variance</u>	<u>Actual</u> <u>03/31/18</u>	<u>Actual</u> <u>06/30/18</u>
<b>GOLF COURSES</b>						
Revenues	\$ 50,000	\$ 38,432	\$ 38,432	\$ (11,568)	\$ 62,557	\$ 62,557
Expenditures	-	-	-	-	-	-
Administrative Services	-	-	-	-	-	-
Operating Income (Loss)	50,000	38,432	38,432	(11,568)	62,557	62,557
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 50,000	\$ 38,432	\$ 38,432	\$ (11,568)	\$ 62,557	\$ 62,557
<b>ICE RINKS</b>						
Revenues	\$ 4,861,650	\$ 4,469,553	\$ 4,948,298	\$ 86,648	\$ 4,199,326	\$ 5,197,254
Expenditures	(3,494,062)	(2,855,595)	(3,493,103)	959	(2,555,149)	(3,576,497)
Administrative Services	(753,781)	(607,277)	(685,156)	68,625	(582,196)	(684,767)
Operating Income (Loss)	613,807	1,006,681	770,039	156,232	1,061,981	935,990
Other Non-Operating Revenues (Expenses)	1,496	24,724	28,000	26,504	8,445	13,017
Operating Transfers In (out)	(2,800,000)	-	-	2,800,000	-	-
Net Income (Loss)	\$ (2,184,697)	\$ 1,031,405	\$ 798,039	\$ 2,982,736	\$ 1,070,426	\$ 949,007
<b>TENNIS FACILITIES</b>						
Revenues	\$ 1,922,852	\$ 1,763,934	\$ 2,019,427	\$ 96,575	\$ 1,561,853	\$ 1,876,590
Expenditures	(1,183,597)	(837,618)	(1,184,299)	(702)	(807,647)	(1,192,474)
Administrative Services	(420,198)	(338,484)	(369,765)	50,433	(315,766)	(369,812)
Operating Income (Loss)	319,057	587,832	465,363	146,306	438,440	314,304
Other Non-Operating Revenues (Expenses)	48,355	138,805	153,000	104,645	73,274	101,961
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ 367,412	\$ 726,637	\$ 618,363	\$ 250,951	\$ 511,714	\$ 416,265
<b>EVENT CENTERS</b>						
Revenues	\$ 435,000	\$ 379,224	\$ 516,589	\$ 81,589	\$ 394,428	\$ 515,421
Expenditures	(509,902)	(334,540)	(468,824)	41,078	(374,871)	(425,152)
Administrative Services	(64,481)	(51,913)	(56,740)	7,741	(100,821)	(120,522)
Operating Income (Loss)	(139,383)	(7,229)	(8,975)	130,408	(81,264)	(30,253)
Other Non-Operating Revenues (Expenses)	1,519	4,789	6,000	4,481	2,419	3,280
Operating Transfers In (out)	-	-	-	-	-	-
Net Income (Loss)	\$ (137,864)	\$ (2,440)	\$ (2,975)	\$ 134,889	\$ (78,845)	\$ (26,973)

THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION  
MONTGOMERY COUNTY ENTERPRISE FUNDS  
BUDGET BASIS FINANCIAL REPORT FOR THE NINE MONTHS ENDED MARCH 31, 2019  
AND ESTIMATIONS TO JUNE 30, 2019

	Budget	Actual 03/31/19	Projections 06/30/19	Variance	Actual 03/31/18	Actual 06/30/18
<b>PARK FACILITIES</b>						
Revenues	\$ 3,846,460	\$ 2,817,590	\$ 3,893,473	\$ 47,013	\$ 2,829,506	\$ 3,821,562
Expenditures	(2,360,591)	(1,659,637)	(2,432,561)	(71,970)	(1,662,682)	(2,318,610)
Administrative Services	(960,347)	(726,584)	(852,112)	108,235	(650,497)	(764,750)
Operating Income (Loss)	525,522	431,369	608,800	83,278	516,327	738,202
Other Non-Operating Revenues (Expenses)	58,630	169,851	182,100	123,470	96,307	133,310
Operating Transfers In (out)	(1,275,000)	-	-	1,275,000	-	-
Net Income (Loss)	\$ (690,848)	\$ 601,220	\$ 790,900	\$ 1,481,748	\$ 612,634	\$ 871,512

	Budget	Actual 03/31/19	Projections 06/30/19	Variance	Actual 03/31/18	Actual 06/30/18
<b>ENTERPRISE ADMIN</b>						
Revenues	\$ -	\$ (337)	\$ -	\$ -	\$ -	\$ -
Expenditures	(2,064,307)	(1,373,558)	(1,802,439)	261,868	(1,403,964)	(1,926,253)
Administrative Services	2,064,307	1,724,258	1,802,439	(261,868)	1,649,280	1,939,851
Operating Income (Loss)	-	350,363	-	-	245,316	13,598
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	(50,000)	-	-	50,000	-	-
Net Income (Loss)	\$ (50,000)	\$ 350,363	\$ -	\$ 50,000	\$ 245,316	\$ 13,598

	Budget	Actual 03/31/19	Projections 06/30/19	Variance	Actual 03/31/18	Actual 06/30/18
<b>TOTAL - ENTERPRISE</b>						
Revenues	\$ 11,115,962	\$ 9,468,396	\$ 11,416,219	\$ 300,257	\$ 9,047,670	\$ 11,473,384
Expenditures	(9,612,459)	(7,060,948)	(9,381,226)	231,233	(6,804,313)	(9,438,986)
Administrative Services	(134,500)	-	(161,334)	(26,834)	-	-
Operating Income (Loss)	1,369,003	2,407,448	1,873,659	504,656	2,243,357	2,034,398
Other Non-Operating Revenues (Expenses)	110,000	338,169	369,100	259,100	180,445	291,568
Operating Transfers In (out)	(4,125,000)	-	-	4,125,000	-	-
Net Income (Loss)	\$ (2,645,997)	\$ 2,745,617	\$ 2,242,759	\$ 4,888,756	\$ 2,423,802	\$ 2,285,966