




THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION

6611 Kenilworth Avenue • Riverdale, Maryland 20737

May 13, 2021

TO: Montgomery County Planning Board

FROM: Joseph C. Zimmerman, Secretary-Treasurer 

SUBJECT: Enterprise Funds FY 2021, Nine-Month Financial Report
Including Projections to June 30, 2021 - Montgomery County

The nine-month financial report for the period ending March 31, 2021 and projections to June 30, 2021 are attached. The reasons for the variances are highlighted below.

OVERALL COMMENTS

The Montgomery County Enterprise Funds now includes the new Wheaton Headquarters Fund. The new Fund will account for all building related expenses and is to be funded by internal "rent" charges to the Planning Department and the Parks Department as well as lease payments from Montgomery County.

The FY21 overall Enterprise revenue budget is \$15,009,536 with projected revenue and interest income of \$8,008,690 and a projected cost of \$8,706,374 yielding a net loss of \$697,684.

The FY21 Parks Enterprise Funds have a total approved budget for revenues of \$12,215,136, expenditures of \$10,549,109 and a net Fund Balance use of \$490,973, after transfers and interest income. The projected revenue of \$5,995,963, is under budget by \$6,219,173. Total costs are projected to be \$6,709,429 resulting in a net loss of \$581,493, after transfers, interest income and the planned use of Fund Balance. The decrease in revenue is attributable to the COVID-19 pandemic restrictions resulting in less than expected income at all facilities and affecting multiple programs. The decrease in expenditures is also due to savings from program cancellations and deferring hiring and spending where possible resulting in expenditure decreases across all areas including items for resale, personnel, supplies and services.

GOLF COURSES

The Golf Course operations projected revenues of \$79,422, which is the actual payment received, is higher than the approved budget of \$45,000. According to the lease, Montgomery County Revenue Authority MCRA pays 10% of net profits over \$5,100,000 for the Little Bennett, Northwest and Needwood golf courses. There is no revenue stipulation in the lease agreement for Sligo Creek Golf Course.

ICE RINKS

The Ice Rinks projected revenues are \$2,212,154, which is \$3,165,046 less than the approved budget of \$5,377,200. This revenue decrease is due to lower merchandise sales, admission fees, discount ticket books, group lessons, leased ice, camp registrations, skate rentals, birthday party rentals, and the complete closure of the snack bars as a result of the COVID-19 pandemic restrictions.

Expenditures are expected to be \$1,648,952 less than budgeted due to a decrease in expenses in all areas.

TENNIS FACILITIES

The Tennis Facilities projected revenues are \$1,223,136, which is \$852,789 less than the approved budget of \$2,075,925. The decrease in revenue is due to limited group lesson registrations, less indoor seasonal and spot time participation, and camp cancellations because of the COVID-19 pandemic restrictions.

Expenditures are projected to be under budget by \$575,553.

EVENT CENTERS

The Event Centers projected revenues are \$144,145, which is \$415,855 less than budgeted. There have been significantly reduced wedding and conference rentals held at both Seneca Lodge and Rockwood Manor due to the COVID-19 pandemic restrictions on indoor and outdoor gatherings.

The operating expenditures are expected to be under budget by \$310,102, due to decreased expenses across all areas.

PARK FACILITIES

The Park Facilities projected revenues are \$2,334,164, which is less than budget by \$1,822,847. COVID-19 pandemic restrictions led to reduced camp and class registrations, decreased merchandise sales, cancellations of special events at Brookside Gardens, limited operation of the Miniature Trains and resulted in the closure of the South Germantown Splash Pad.

Expenditures are estimated to be less than budget by \$1,305,073 due to decreased expenses in all areas.

ENTERPRISE ADMIN

Enterprise administrative revenue projections are estimated to be higher than budget by \$2,942 which is for a FEMA reimbursement of prior fiscal year expenditures.

Enterprise administrative costs are estimated to be under budget by \$90,704 due to a reduction in supplies, services, and personnel costs. These administrative costs are allocated to all the Enterprise facilities.

WHEATON HEADQUARTERS

The Wheaton Headquarters projected revenues are \$1,880,037, which is less than budget by \$914,363. The revenue reimbursement collected from the building tenants was amended based on the updated cost estimates for the fiscal year.

Expenditures are estimated to be less than budget by \$797,455 due to savings from the deferred move-in date and based on updated cost estimates of actual awarded contracts.

ENTERPRISE ADMIN

SUBTOTAL - ENTERPRISE

WHEATON HEADQUARTERS

GRAND TOTAL - ENTERPRISE

GRAND TOTAL - ENTIRE FISCAL YEAR					
	Budget	Actual	Variance	Actual	Balance
Revenues	\$ 15,009,536	\$ 7,876,000	\$ (7,133,536)	\$ 8,771,964	\$ 9,030,382
Expenditures	(12,944,998)	(8,307,865)	4,637,133	(6,546,678)	(8,603,648)
Administrative Services	(398,511)	(298,875)	2	(264,053)	-
Operating Income (Loss)	1,666,027	753,708	(2,496,401)	1,961,233	426,734
Other Non-Operating Revenues (Expenses)	393,000	120,354	(260,310)	328,900	358,536
Operating Transfers In (out)	(2,550,000)	-	2,550,000	-	-
Use of Fund balance	490,973	-	(490,973)	-	-
Net Income (Loss)	\$ 490,973	\$ 874,062	\$ (697,684)	\$ 2,290,133	\$ 785,270