




THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION

6611 Kenilworth Avenue • Riverdale, Maryland 20737

March 17, 2022

TO: Montgomery County Planning Board

FROM: Gavin Cohen, Secretary-Treasurer 

SUBJECT: Enterprise Funds FY 2022, Seven-Month Financial Report
Including Projections to June 30, 2022 - Montgomery County

The seven-month financial report for the period ending January 31, 2022 and projections to June 30, 2022 are attached. The reasons for the variances are highlighted below.

OVERALL COMMENTS

The Montgomery County Enterprise Funds include the Wheaton Headquarters Fund. The Wheaton Headquarters Fund accounts for all building related expenses and is funded by internal "rent" charges to the Planning Department and the Parks Department as well as lease payments from Montgomery County.

The FY22 overall Enterprise revenue budget is \$15,190,650 with projected revenue of \$14,119,874 and projected expenses of \$11,913,520 yielding a net income of \$2,226,554 after transfers and interest income.

The FY22 Parks Enterprise Funds have a total approved budget for revenues of \$12,288,055, expenses of \$10,565,938 and a net income of \$1,622,117, after transfers and interest income. The projected revenue of \$11,244,775, is under budget by \$1,043,280. Total expenses are projected to be \$9,037,821 resulting in net income of \$2,226,554, after transfers and interest income. The decrease in revenue is attributable to the COVID-19 pandemic restrictions resulting in less than expected income at all facilities and affecting multiple programs. The decrease in expenses is also due to savings from program cancellations and deferring hiring and spending where possible resulting in decreases across all areas including items for resale, personnel, supplies, and services.

All revenue and expense estimates are provided by the Montgomery Parks Enterprise staff.

GOLF COURSES

The Golf Course operations projected revenues of \$380,824, which is the actual payment received, is higher than the approved budget of \$75,000. According to the lease with Montgomery County Revenue Authority (MCRA) pays 10% of net profits over \$5,100,000 for the Little Bennett, Northwest and Needwood golf courses. There is no revenue stipulation in the lease agreement for Sligo Creek Golf Course.

ICE RINKS

The Ice Rinks projected revenues are \$4,482,736, which is \$894,464 less than the approved budget of \$5,377,200. This is due to a decrease in merchandise sales, admission fees, discount ticket books, group lessons, leased ice, camp registrations, skate rentals and birthday party rentals.

Expenses are expected to be \$501,280 less than budget due to decreases in all areas including personnel, resale, supplies associated with programs, and transaction fees.

TENNIS FACILITIES

The Tennis Facilities projected revenues are \$1,845,432, which is \$235,512 less than the approved budget of \$2,080,944. The decrease in revenue is attributable to fewer group lesson registrations, indoor seasonal contracts, and MCTA contracts because of COVID-19 pandemic restrictions. Also, there is less interest earned.

Expenses are projected to be under budget by \$202,229 due to savings in personnel, utilities, and deferred maintenance.

EVENT CENTERS

The Event Centers projected revenues are \$496,200, which is \$63,800 less than budgeted. There have been fewer wedding and conference rentals held at both Seneca Lodge and Rockwood Manor due to the COVID-19 pandemic capacity restrictions.

The operating expenses are expected to be under budget by \$172,504, due to decreases across all areas.

PARK FACILITIES

The Park Facilities projected revenues are \$4,039,583, which is less than budget by \$155,328. This is due to a reduction in camp registrations, decreased merchandise sales, cancellations of special events (Wings of Fancy) and weddings at Brookside Gardens, and limited rides at both Miniature Trains due to COVID-19 restrictions. Although programs and amenities were limited or canceled due to restrictions, the favorable weather and avid pursuit of outdoor activities resulted in increased visitation at South Germantown Driving Range, Little Bennett Campground, and Black Hill Boats. These sites are projected to exceed their budgeted revenue.

Expenses are estimated to be less than budget by \$574,047 due to decreases in all areas including personnel, resale, supplies, and services. Also, there is less interest earned.

ENTERPRISE ADMIN

Enterprise administrative costs are estimated to be under budget by \$72,480 due to deferred hiring of vacant positions as a cost saving measure. These administrative costs are allocated to all the Enterprise facilities.

WHEATON HEADQUARTERS

The Wheaton Headquarters projected revenues are \$2,875,099, which is less than budget by \$27,496. The revenue reimbursement collected from the building tenants was amended based on the updated cost estimates for the fiscal year.

Expenses are estimated to be less than budget by \$26,896 due to savings in custodial and trash removal services based on actual contracted costs.

THE MARYLAND-NATIONAL CAPITAL PARK AND PLANNING COMMISSION
MONTGOMERY COUNTY ENTERPRISE FUNDS
BUDGET BASIS FINANCIAL REPORT FOR THE SEVEN MONTHS ENDED JANUARY 31, 2022
AND ESTIMATIONS TO JUNE 30, 2022

	<u>Budget</u>	<u>Actual</u> <u>01/31/22</u>	<u>Projections</u> <u>06/30/22</u>	<u>Variance</u>	<u>Actual</u> <u>01/31/21</u>	<u>Actual</u> <u>06/30/21</u>
GOLF COURSES						
Revenues	\$ 75,000	\$ 380,824	\$ 380,824	\$ 305,824	\$ 79,422	\$ 79,422
Expenses	-	-	-	-	-	5,952
Administrative Services	-	-	-	-	-	-
Operating Income (Loss)	75,000	380,824	380,824	305,824	79,422	85,374
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Use of Fund balance	-	-	-	-	-	-
Net Income (Loss)	\$ 75,000	\$ 380,824	\$ 380,824	\$ 305,824	\$ 79,422	\$ 85,374

	<u>Budget</u>	<u>Actual</u> <u>01/31/22</u>	<u>Projections</u> <u>06/30/22</u>	<u>Variance</u>	<u>Actual</u> <u>01/31/21</u>	<u>Actual</u> <u>06/30/21</u>
ICE RINKS						
Revenues	\$ 5,377,200	\$ 2,846,853	\$ 4,482,736	\$ (894,464)	\$ 1,345,689	\$ 2,592,976
Expenses	(3,746,301)	(1,569,827)	(3,245,021)	501,280	(1,321,734)	(2,464,912)
Administrative Services	(755,657)	(449,135)	(730,968)	24,689	(423,506)	(738,193)
Operating Income (Loss)	875,242	827,891	506,747	(368,495)	(399,551)	(610,129)
Other Non-Operating Revenues (Expenses)	3,500	-	-	(3,500)	-	8,000
Operating Transfers In (out)	-	-	-	-	-	-
Use of Fund balance	-	-	-	-	-	-
Net Income (Loss)	\$ 878,742	\$ 827,891	\$ 506,747	\$ (371,995)	\$ (399,551)	\$ (602,129)

	<u>Budget</u>	<u>Actual</u> <u>01/31/22</u>	<u>Projections</u> <u>06/30/22</u>	<u>Variance</u>	<u>Actual</u> <u>01/31/21</u>	<u>Actual</u> <u>06/30/21</u>
TENNIS FACILITIES						
Revenues	\$ 2,080,944	\$ 1,161,056	\$ 1,845,432	\$ (235,512)	\$ 571,557	\$ 1,258,774
Expenses	(1,283,441)	(551,177)	(1,081,212)	202,229	(385,113)	(800,249)
Administrative Services	(442,692)	(283,118)	(428,201)	14,491	(248,106)	(432,459)
Operating Income (Loss)	354,811	346,761	336,019	(18,792)	(61,662)	26,066
Other Non-Operating Revenues (Expenses)	133,300	7,422	8,465	(124,835)	32,471	6,039
Operating Transfers In (out)	-	-	-	-	-	-
Use of Fund balance	-	-	-	-	-	-
Net Income (Loss)	\$ 488,111	\$ 354,183	\$ 344,484	\$ (143,627)	\$ (29,191)	\$ 32,105

	<u>Budget</u>	<u>Actual</u> <u>01/31/22</u>	<u>Projections</u> <u>06/30/22</u>	<u>Variance</u>	<u>Actual</u> <u>01/31/21</u>	<u>Actual</u> <u>06/30/21</u>
EVENT CENTERS						
Revenues	\$ 560,000	\$ 311,038	\$ 496,200	\$ (63,800)	\$ 43,223	\$ 194,277
Expenses	(624,861)	(230,317)	(452,357)	172,504	(176,282)	(272,142)
Administrative Services	(76,652)	(45,558)	(68,563)	8,089	(42,957)	(74,880)
Operating Income (Loss)	(141,513)	35,163	(24,720)	116,793	(176,016)	(152,745)
Other Non-Operating Revenues (Expenses)	5,100	189	280	(4,820)	981	173
Operating Transfers In (out)	-	-	-	-	-	-
Use of Fund balance	-	-	-	-	-	-
Net Income (Loss)	\$ (136,413)	\$ 35,352	\$ (24,440)	\$ 111,973	\$ (175,035)	\$ (152,572)

	<u>Budget</u>	<u>Actual</u> <u>01/31/22</u>	<u>Projections</u> <u>06/30/22</u>	<u>Variance</u>	<u>Actual</u> <u>01/31/21</u>	<u>Actual</u> <u>06/30/21</u>
PARK FACILITIES						
Revenues	\$ 4,194,911	\$ 2,879,827	\$ 4,039,583	\$ (155,328)	\$ 1,577,302	\$ 2,744,104
Expenses	(2,626,258)	(1,096,308)	(2,052,211)	574,047	(742,499)	(1,667,963)
Administrative Services	(1,010,076)	(599,571)	(979,288)	30,788	(567,687)	(988,332)
Operating Income (Loss)	558,577	1,183,948	1,008,084	449,507	267,116	87,809
Other Non-Operating Revenues (Expenses)	158,700	8,876	10,855	(147,245)	38,275	24,294
Operating Transfers In (out)	(400,000)	-	-	400,000	-	-
Use of Fund balance	-	-	-	-	-	-
Net Income (Loss)	\$ 316,677	\$ 1,192,824	\$ 1,018,939	\$ 702,262	\$ 305,391	\$ 112,103

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ENTERPRISE ADMIN	Budget	Actual 01/31/22	Projections 06/30/22	Variance	Actual 01/31/21	Actual 06/30/21
Revenues	\$ -	\$ -	\$ -	\$ -	\$ 1,859	\$ 2,942
Expenses	(1,826,514)	(902,624)	(1,754,034)	72,480	(848,725)	2,164,164
Administrative Services	1,826,514	1,089,899	1,754,034	(72,480)	1,009,145	(2,164,164)
Operating Income (Loss)	-	187,275	-	-	162,279	2,942
Other Non-Operating Revenues (Expenses)	-	-	-	-	-	-
Operating Transfers In (out)	-	-	-	-	-	-
Use of Fund balance	-	-	-	-	-	-
Net Income (Loss)	\$ -	\$ 187,275	\$ -	\$ -	\$ 162,279	\$ 2,942

SUBTOTAL - ENTERPRISE	Budget	Actual 01/31/22	Projections 06/30/22	Variance	Actual 01/31/21	Actual 06/30/21
Revenues	\$ 12,288,055	\$ 7,579,598	\$ 11,244,775	\$ (1,043,280)	\$ 3,619,052	\$ 6,872,495
Expenses	(10,107,375)	(4,350,253)	(8,584,835)	1,522,540	(3,474,353)	(3,035,150)
Administrative Services	(458,563)	(267,483)	(452,986)	5,577	(273,111)	(4,398,028)
Operating Income (Loss)	1,722,117	2,961,862	2,206,954	484,837	(128,412)	(560,683)
Other Non-Operating Revenues (Expenses)	300,000	16,487	19,600	(280,400)	71,727	38,506
Operating Transfers In (out)	(400,000)	-	-	400,000	-	-
Use of Fund balance	-	-	-	-	-	-
Net Income (Loss)	\$ 1,622,117	\$ 2,978,349	\$ 2,226,554	\$ 604,437	\$ (56,685)	\$ (522,177)

WHEATON HEADQUARTERS	Budget	Actual 01/31/22	Projections 06/30/22	Variance	Actual 01/31/21	Actual 06/30/21
Revenues	\$ 2,902,595	\$ 1,953,082	\$ 2,875,099	\$ (27,496)	\$ 1,137,426	\$ 1,324,722
Expenses	(2,902,595)	(1,295,969)	(2,875,699)	26,896	(601,238)	(1,324,208)
Administrative Services	-	-	-	-	-	-
Operating Income (Loss)	-	657,113	(600)	(600)	536,188	514
Other Non-Operating Revenues (Expenses)	-	355	600	600	418	143
Operating Transfers In (out)	-	-	-	-	-	-
Use of Fund balance	-	-	-	-	-	-
Net Income (Loss)	\$ -	\$ 657,468	\$ -	\$ -	\$ 536,606	\$ 657

GRAND TOTAL - ENTERPRISE	Budget	Actual 01/31/22	Projections 06/30/22	Variance	Actual 01/31/21	Actual 06/30/21
Revenues	\$ 15,190,650	\$ 9,532,680	\$ 14,119,874	\$ (1,070,776)	\$ 4,756,478	\$ 8,197,217
Expenses	(13,009,970)	(5,646,222)	(11,460,534)	1,549,436	(4,075,591)	(4,359,358)
Administrative Services	(458,563)	(267,483)	(452,986)	5,577	(273,111)	(4,398,028)
Operating Income (Loss)	1,722,117	3,618,975	2,206,354	484,237	407,776	(560,169)
Other Non-Operating Revenues (Expenses)	300,000	16,842	20,200	(279,800)	72,145	38,649
Operating Transfers In (out)	(400,000)	-	-	400,000	-	-
Use of Fund balance	-	-	-	-	-	-
Net Income (Loss)	\$ 1,622,117	\$ 3,635,817	\$ 2,226,554	\$ 604,437	\$ 479,921	\$ (521,520)