

Saul Centers

7501 Wisconsin Avenue, Suite #1500E
Bethesda, Maryland 20814

February 9th, 2024

Stephanie Marsnick Dickel
Montgomery County Planning Department
2425 Reedy Drive
Wheaton, MD 20902

Dear Stephanie,

I recently learned of an opening on the Bethesda Downtown Implementation Advisory Committee for a business representative and I'd like to be considered for placement on the committee. I have attached my resume to this letter of interest which details my experience in the industry over 10+ years of working in commercial real estate.

Prior colleagues of mine (Vince Burke and Mary Beth Avedesian) have been members of this committee, and I would very much like to continue this firm's presence on it. Personally, I grew up in the Bethesda area and have been working in downtown Bethesda since 2011. Saul Centers and affiliates owns several properties in downtown Bethesda, one of which is currently under construction next to Bethesda's future purple line station.

It is for all these reasons that I think I can be a valuable member of the committee. Thank you for your consideration and I'm available to discuss the opportunity further at your convenience.

Sincerely,

Andrew Saul

Andrew Saul

Vice President

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Born and raised in Washington D.C., I have been working in commercial real estate for my entire professional career, starting with retail developments and have gained knowledge and experience and am now preparing to deliver a 452 apartment mixed-use project in the City of Rockville, which is the first phase of an eight phase project.

Professional Experience

January 2011
- Present

B. F. Saul Company Project Manager

Successful entitlement approval of 30 acre property in Loudoun County
Successful entitlement of Champion Project in the City of Rockville
Development of 90,000 SF shopping center
Development of 5+ retail pads
Development of first Wegmans anchored mixed use project in Maryland
Performed financial underwriting for dozens of different projects
Member of the NAIOP Loudoun County Government Subcommittee
Participated in the ULI Leadership Institute and ULI Next programs

Education

September
2013 -
September
2015

Graduate in Masters of Business Administration American University at Washington, D.C.

September
2006 -
December
2010

Undergraduate in Economics Loyola University at New Orleans, LA

Key Skills

- Prolific in Excel
- Project Management
- Data Analysis
- Financial Underwriting
- Interpersonal Communication